

SUPREME COURT OF IOWA

First State Bank v. Clark

635 N.W.2d 29 (Iowa 2001) · No. No. 99-1995 · Decided October 10, 2001

SUMMARY

The Iowa Supreme Court held that a perfected security interest in crop proceeds continued under Iowa Code section 554.9306(2) even though the proceeds were paid directly to an unsecured creditor rather than received by the debtor. The court concluded that the payment remained identifiable proceeds subject to the bank's security interest, reversed summary judgment for the unsecured creditor, and remanded for further proceedings.

CASE DETAILS

COURT	Supreme Court of Iowa
WRITING FOR THE COURT	Cady, Justice
JURISDICTION	Iowa
DECIDED	October 10, 2001
DOCKET	No. 99-1995
DISPOSITION	reversed_and_remanded
PROCEDURAL POSTURE	Appeal from the district court's grant of summary judgment to Johnson Chemicals in First State Bank's conversion action concerning crop-sale proceeds subject to a perfected security interest.
STANDARD OF REVIEW	Review for errors at law. Summary judgment is upheld when there is no genuine issue of material fact; because the facts were undisputed, the court reviewed whether the district court correctly applied the law to those facts.
PRECEDENTIAL VALUE	Published Iowa Supreme Court opinion; precedential.
PARTIES	First State Bank, Nora Springs v. William Clark and Mike Clark, d/b/a Johnson Chemicals

TOPICS

- secured transactions
- uniform commercial code
- statutory interpretation
- commercial litigation
- commercial

PRACTICE AREAS

QUESTIONS PRESENTED

1. Whether Iowa Code section 554.9306(2) requires crop-sale proceeds to be received directly by the debtor before a perfected security interest continues in those proceeds.
2. Whether the payment made by St. Ansgar Mills to Johnson Chemicals constituted identifiable proceeds subject to First State Bank's security interest.

HOLDINGS

1. Iowa Code section 554.9306(2) does not require proceeds to be directly received by the debtor. A perfected security interest continues in identifiable proceeds even when the proceeds are paid to a third party rather than to the debtor.
2. The \$6,758.80 payment to Johnson Chemicals constituted identifiable proceeds subject to First State Bank's security interest, despite not having been paid to Yezek.

KEY QUOTATIONS

“Except where this Article otherwise provides, a security interest continues in collateral notwithstanding sale, exchange or other disposition thereof unless the disposition was authorized by the secured party in the security agreement or otherwise, and also continues in any identifiable proceeds including collections received by the debtor.” (at 31)

“We conclude section 554.9306(2) does not require the proceeds to be directly received by the debtor.” (at 33-34)

“The payment received by Johnson Chemicals constituted proceeds subject to First State's security interest, even though it was paid to Johnson Chemicals rather than to Yezek.” (at 34)

FACTUAL BACKGROUND

First State Bank financed Daniel Yezek's farming operation and perfected a security interest in his corn crop and crop proceeds. Although the bank notified Grain Millers, Inc. of its security interest, Yezek sold the corn to a different elevator, St. Ansgar Mills, Inc., which had not received notice. Yezek directed St. Ansgar Mills to pay \$6,758.80 in sale proceeds to Johnson Chemicals, an unsecured creditor, rather than to Yezek. Johnson Chemicals refused to turn the payment over to First State Bank.

PROCEDURAL HISTORY

First State Bank had a perfected security interest in Daniel Yezek's corn crop and its proceeds. Yezek sold the crop to St. Ansgar Mills, which paid the proceeds to Johnson Chemicals, an unsecured creditor, without receiving notice of the bank's security interest. The district court granted Johnson Chemicals summary judgment, concluding that the bank's security interest did not continue in proceeds never received by Yezek. The Supreme Court of Iowa reversed and remanded for consideration of the bank's summary-judgment motion.

DISPOSITION

REMAND INSTRUCTIONS

Remand for consideration of First State Bank's motion for summary judgment.

CASES CITED

- St. Ansgar Mills, Inc. v. Streit, 613 N.W.2d 289, 292 (Iowa 2000)
- Eastern Idaho Prod. Credit Ass'n v. Idaho Gem, Inc., 122 Idaho 946, 842 P.2d 282, 286-87 (1992)
- First Interstate Bank v. Arizona Agrochemical Co., 731 P.2d 746, 748 (Colo. Ct. App. 1986)
- Scallop Petroleum Co. v. Banque Trad-Credit Lyonnais (France) S.A., 690 F. Supp. 184, 190 (S.D.N.Y. 1988)
- Norfolk Prod. Credit Ass'n v. Bank of Norfolk, 220 Neb. 593, 371 N.W.2d 276, 279 (1985)
- Lake Ontario Prod. Credit Ass'n v. Partnership of Grove, 138 A.D.2d 930, 526 N.Y.S.2d 985, 986 (N.Y. App. Div. 1988)
- In re Reliance Equities, Inc., 966 F.2d 1338, 1340-41 (10th Cir. 1992)
- Am. Nat'l Bank v. Cloud, 201 Cal. App. 3d 766, 247 Cal. Rptr. 325, 330 (1988)
- Producers Cotton Oil Co. v. Amstar Corp., 197 Cal. App. 3d 638, 242 Cal. Rptr. 914, 919-21 (1988)
- Farnum v. C.J. Merrill, Inc., 264 A.2d 150, 155-56 (Me. 1970)
- Vacura v. Haar's Equip., Inc., 364 N.W.2d 387, 392 (Minn. 1985)
- Prod. Credit Ass'n v. Melland, 278 N.W.2d 780, 788-89 (N.D. 1979)
- Baker Prod. Credit Ass'n v. Long Creek Meat Co., 266 Or. 643, 513 P.2d 1129, 1132-35 (1973)
- Cent. Washington Bank v. Mendelson-Zeller, Inc., 113 Wash. 2d 346, 779 P.2d 697, 704-05 (1989)
- Centerre Bank, N.A. v. New Holland Div. of Sperry Corp., 832 F.2d 1415, 1419-20 (7th Cir. 1987)
- State v. Jennie Coulter Day Nursery, 218 N.W.2d 579, 582 (Iowa 1974)
- State v. DeCamp, 622 N.W.2d 290, 294 (Iowa 2001)
- In re Munger, 495 F.2d 511, 513 (9th Cir. 1974)
- Farmers & Merchants Nat'l Bank v. Sooner Co-op., Inc., 766 P.2d 325, 327-28 (Okla. 1989)
- Waits v. United Fire & Cas. Co., 572 N.W.2d 565, 573 (Iowa 1997)
- Humboldt Trust & Sav. Bank v. Entler, 349 N.W.2d 778, 782-83 (Iowa Ct. App. 1984)
- Metter Banking Co. v. Fisher Foods, Inc., 183 Ga. App. 441, 359 S.E.2d 145, 147-48 (1987)
- Fort Collins Prod. Credit Ass'n v. Carroll Dairy, 37 Colo. App. 536, 553 P.2d 95, 98 (1976)
- Ellefson v. Centech Corp., 606 N.W.2d 324, 332 (Iowa 2000)
- Meyer v. City of Des Moines, 475 N.W.2d 181, 184 (Iowa 1991)

OPINION

CADY, J.

635 N.W.2d 29 (2001) FIRST STATE BANK, Nora Springs, Appellant, v. William CLARK and Mike Clark, d/b/a Johnson Chemicals, Appellees. No. 99-1995. Supreme Court of Iowa. October 10, 2001. Ralph A. Smith of Noah, Smith & Schuknecht, P.L.C., Charles City, for appellant. Brian R. McPhail of Gross & McPhail, Osage, for appellees. Robert L. Hartwig, Iowa Bankers Association, Des Moines, and Thomas E. Salsbery of Davis, Brown, Koehn, Shors & Roberts, P.C., Des Moines, for amicus curiae Iowa Bankers Association.

CADY, Justice. This appeal requires us to determine whether a creditor's perfected security interest in crop proceeds continues under Iowa Code section 554.9306(2) (1999) when the proceeds were not received by the debtor.

We reverse the decision of the district court and remand the case for further proceedings. I. Background Facts and Proceedings. First State Bank of Nora Springs financed the farming operation of Daniel *30 Yezek. Yezek was a grain farmer and First State Bank had a perfected security interest in his crop, as well as any proceeds from the crop.

First State perfected its security interest by filing a financing statement with the Iowa Secretary of State, giving it a priority status over Yezek's other creditors in the crop and proceeds. In 1998, First State notified Yezek it would no longer finance his crop production. Yezek subsequently informed First State he intended to sell his corn to the elevator in St. Ansgar.

On February 5, 1999, First State gave written notice to Grain Millers, Inc. in St. Ansgar of its security interest in the crop pursuant to Iowa Code section 554.9307(4)(a). On April 9, 1999, Yezek sold his crop to St. Ansgar Mills, Inc. St. Ansgar Mills is a separate elevator from Grain Millers, Inc., and was not notified of First State's perfected security interest in Yezek's crop.

Yezek directed St. Ansgar Mills to pay the proceeds from the sale of the corn to William and Mike Clark, doing business as Johnson Chemicals. Johnson Chemicals was an unsecured creditor of Yezek and was apparently unaware of First State's security interest in the crop proceeds. St. Ansgar Mills paid Johnson Chemicals \$6,758.80.

After learning of the transfer, First State promptly notified Johnson Chemicals of its security interest in the proceeds. Johnson Chemicals refused to deliver payment to First State. First State filed a conversion action against Johnson Chemicals. Both parties filed motions for summary judgment.

First State acknowledged it failed to give St. Ansgar Mills notice of its security interest in the corn. However, it claimed this did not release its security interest in the proceeds. Conversely, Johnson Chemicals claimed that First State lost its security interest in the proceeds when St. Ansgar Mills purchased the crops without notice of the First State security interest.

Alternatively, Johnson Chemicals claimed any security interest held by First State failed to attach to the proceeds because the proceeds were never actually received by Yezek. The district court granted Johnson Chemical's motion for summary judgment and dismissed First State's petition.

The district court held First State lost its security interest in the collateral when St. Ansgar Mills purchased the crop pursuant to section 554.9307(4)(a). Additionally, the court concluded First State's security interest did not follow the crop proceeds because the proceeds from the sale were never in Yezek's possession.

First State appeals. It acknowledges that the failure to adhere to the notice requirements of section 554.9307(4)(a) effectively extinguished its security interest in the collateral as to St. Ansgar Mills. However, it claims its security interest in the proceeds from the sale continued pursuant to section 554.9306(2). II. Standard of Review. Our review is for errors at law.

St. Ansgar Mills, Inc. v. Streit, 613 N.W.2d 289, 292 (Iowa 2000). We will uphold the district court's decision to grant summary judgment if there is no genuine issue of material fact. Id. Because the facts are not in dispute, the question we must resolve is whether the district court correctly applied the law to the facts. Id. III. Proceeds. Our uniform commercial code establishes the rights of a secured party to the proceeds from the disposition of collateral.

Iowa Code section 554.9306(2) provides: *31 Except where this Article otherwise provides, a security interest continues in collateral notwithstanding sale, exchange or other disposition thereof unless the disposition was authorized by the secured party in the security agreement or otherwise, and also continues in any identifiable proceeds including collections received by the debtor.

Thus, this section describes the general rule for secured parties, subject to exceptions identified in other sections of the Code. See Iowa Code § 554.9307 (protections for buyers of goods). Generally, a security interest not only continues in collateral following its sale or disposition, but it also continues in any identifiable proceeds. Id. § 554.9306(2).

This section is identical to Uniform Commercial Code (U.C.C.) section 9-306(2). See Unif. Commercial Code § 9-306(2), 3A U.L.A. 162 (1992). Section 554.9306(1) broadly defines "proceeds" to include "whatever is received upon the sale, exchange, or other disposition of collateral or proceeds."

However, there is a split in authority whether subsection (2) requires the debtor to receive the proceeds before the security interest will continue in the proceeds. As one court has recognized: [U.C.C. § 9-306(2),...] is capable of being read to say that proceeds, which include collections, must be received by the debtor, or that the proceeds need not be received by the debtor but the security interest will in any event continue in identifiable proceeds regardless of who receives them and it will also continue in collections received by the debtor.

Eastern Idaho Prod. Credit Ass'n v. Idaho Gem, Inc., 122 Idaho 946, 950, 842 P.2d 282, 286 (1992) (quoting Ray D. Henson, Secured Transactions Under the Uniform Commercial Code § 6-1, at 197 (2d ed.1979)). Those courts that have determined that a security interest continues in proceeds from the sale of the collateral only if the debtor receives the proceeds construe the phrase "received by the debtor" in U.C.C. section 9-306(2) to modify the phrase "identifiable proceeds" as well as the term "collections."

See First Interstate Bank v. Arizona Agrochemical Co., 731 P.2d 746, 748 (Colo.Ct.App.1986); Eastern Idaho Prod. Credit Ass'n, 842 P.2d at 286-87; see also Scallop Petroleum Co. v. Banque Trad-Credit Lyonnais (France) S.A., 690 F.Supp. 184, 190 (S.D.N.Y.1988); Norfolk Prod. Credit Ass'n v. Bank of Norfolk, 220 Neb. 593, 597-98, 371 N.W.2d 276, 279 (1985); Lake Ontario Prod. Credit Ass'n v. Partnership of Grove, 138 A.D.2d 930, 932, 526 N.Y.S.2d 985, 986 (N.Y.App.Div.1988). Other courts find a security interest continues in the proceeds regardless of whether the debtor or someone other than the debtor receives the proceeds. See In re Reliance Equities, Inc., 966 F.2d 1338, 1340-41 (10th Cir.1992); Am. Nat'l Bank v. Cloud, 201 Cal.App.3d 766, 775-76, 247 Cal.Rptr.

325, 330 (1988); Producers Cotton Oil Co. v. Amstar Corp., 197 Cal. App.3d 638, 649-651, 242 Cal.Rptr. 914, 920 (1988); Farnum v. C.J. Merrill, Inc., 264 A.2d 150, 156 (Me.1970); Vacura v. Haar's Equip., Inc., 364 N.W.2d 387, 392 (Minn. 1985); Prod. Credit Ass'n v. Melland, 278 N.W.2d 780, 788-89 (N.D.1979); Baker Prod. Credit Ass'n v. Long Creek Meat Co., 266 Or.

643, 650-51, 513 P.2d 1129, 1132-33 (1973); Cent. Washington Bank v. Mendelson-Zeller, Inc., 113 Wash.2d 346, 779 P.2d 697, 704 (1989). These courts have construed the phrase "received by the debtor" as only modifying "collections." This appears to be the majority rule. See Centerre Bank, N.A. v. New Holland Div. of Sperry Corp., 832 F.2d 1415, 1419 (7th Cir.1987) (citing 9 R. *32 Anderson, Uniform Commercial Code § 9-306:24, at 152 (3d ed.1985)).

We have not previously considered this issue.[1] We recognize compelling arguments exist on both sides of the issue. On one hand, the Official Comment to U.C.C. section 9-306 indicates the section "states a secured party's right to the proceeds received by a debtor on disposition of the collateral...." Unif. Commercial Code § 9-306, 3A U.L.A. 165 cmt. 1 (emphasis added); see Centerre Bank, N.A., 832 F.2d at 1419 (citing R. Hillman, J. McDonnell & S. Nickles, Common Law and Equity Under the Uniform Commercial Code ¶ 22.05[1][b], at 22-55 (1985)); First Interstate Bank, 731 P.2d at 748 (Official Code Comment indicates drafters' intent to define proceeds as those actually received by the debtor); Eastern Idaho Prod.

Credit Ass'n, 842 P.2d at 286 (same). Additionally, if the term "proceeds" in the last clause of section 554.9306(2) takes on its full meaning under section 554.9306(1) so that it is defined without reference to who receives the proceeds, then the definition would necessarily include

"collections received by the debtor" and render the phrase superfluous. See 2A Norman J. Singer, Sutherland Statutory Construction § 47.17, at 284-85 (Clark Boardman Callaghan 6th ed.2000).

We do not interpret statutes to render any part superfluous. *State v. Jennie Coulter Day Nursery*, 218 N.W.2d 579, 582 (Iowa 1974); see 2A Singer, Sutherland Statutory Construction § 47.17, at 283-84. These arguments, and others, support a finding that a security interest continues in proceeds under section 554.9306(2) only if received by the debtor.[2]See *Eastern Idaho Prod.*

Credit Ass'n, 842 P.2d at 286-87. *33 On the other hand, the confusion that exists under the statute is essentially due to the placement of the modifying phrase "received by the debtor" in the last clause of section 554.9306(2). This phrase follows the word "collections," and clearly modifies "collections" to mean those "received by the debtor." See *Producers Cotton Oil Co.*, 242 Cal.Rptr. at 920; *Farnum*, 264 A.2d at 150; *Prod.*

Credit Ass'n, 278 N.W.2d at 788-89; *Baker Prod. Credit Ass'n*, 266 Or. at 650, 513 P.2d at 1132-33. Yet, if our legislature also wanted to further modify "any identifiable proceeds" to mean only those "received by the debtor," it could have placed the modifier immediately following the word "proceeds." See *id.* Moreover, if our legislature wanted the phrase "received by the debtor" to modify "identifiable proceeds," it would have been unnecessary to include the phrase "including collections."

The term "proceeds" includes collections by definition. Iowa Code § 554.9306(1). Thus, just as one interpretation seems to render part of the statute superfluous, so does the other interpretation. We also must consider the statute in its entirety. *State v. DeCamp*, 622 N.W.2d 290, 294 (Iowa 2001). Our legislature defined the term "proceeds" in a very broad manner, without any restriction on who must receive them.

See Iowa Code § 554.9306(1); see also *In re Munger*, 495 F.2d 511, 513 (9th Cir.1974); *Producers Cotton Oil Co.*, 242 Cal.Rptr. at 921; *Farnum*, 264 A.2d at 156; *Farmers & Merchants Nat'l Bank v. Sooner Co-op., Inc.*, 766 P.2d 325, 327-28 (Okla.1988).

The legislature then used this term in defining the scope of the rights of a secured creditor in section 554.9306(2), but provided a more definite meaning of the word by limiting it to "any identifiable proceeds." See Iowa Code § 554.9306(2) (emphasis added).

Thus, the phrase which follows "including collections received by the debtor" relates to the word "proceeds" only as modified by the adjective "identifiable." See *Farnum*, 264 A.2d at 155. Therefore, we think our legislature intended the phrase "including collections received by the debtor" as a subset of "any identifiable proceeds" so that the concept of "any identifiable proceeds" includes "collections received by the debtor."

See *State Pub. Defender v. Iowa Dist. Ct.*, 633 N.W.2d 280, 283 (Iowa 2001). The argument for limiting a security interest in proceeds to only those received by the debtor would be stronger if the legislature had only used the term "proceeds" in section 554.9306(2) without reference to "any identifiable proceeds."

However, by modifying proceeds to restrict the security interest to "identifiable proceeds," a purpose arises for including the clause "including collections received by a debtor." This purpose was to include collections received by the debtor within the concept of identifiable proceeds.

We think this interpretation gives meaning to all the words in the statute and best accomplishes the goal of the statute to trace proceeds subject to a security interest. See *Waits v. United Fire & Cas. Co.*, 572 N.W.2d 565, 573 (Iowa 1997); see also *Humboldt Trust & Sav. Bank v. Entler*, 349 N.W.2d 778, 782-83 (Iowa Ct.App. 1984).

Moreover, a debtor should not be able to avoid a secured creditor's right to proceeds by directing payment to an unsecured creditor. See *In re Reliance Equities, Inc.*, 966 F.2d at 1341; *Am. Nat'l Bank*, 247 Cal.Rptr. at 330; *Producers Cotton Oil Co.*, 242 Cal.Rptr. at 919; *Metter Banking Co. v. Fisher Foods, Inc.*, 183 Ga.App. 441, 443, 359 S.E.2d 145, 147 (1987).

"To rule otherwise would frustrate the Code's priority rules by allowing a creditor who, as here, gets possession of the proceeds prior to the debtor to take priority over an otherwise superior security *34 interest in those proceeds." *Cent. Washington Bank*, 779 P.2d at 704. Such a rule would discourage lending institutions from providing financing to those offering farm products as collateral.

See *id.* In addition, the underlying purpose of chapter 554 to create commercial certainty and reliability for secured creditors of farm products would be thwarted. See *Fort Collins Prod. Credit Ass'n v. Carroll Dairy*, 37 Colo.App. 536, 539, 553 P.2d 95, 98 (1976); *Metter Banking Co.*, 359 S.E.2d at 147-48; *Cent. Washington Bank*, 779 P.2d at 705; see also *Baker Prod.*

Credit Ass'n, 513 P.2d at 1135 ("Where, as here, the secured party has every reason to believe that its security interest will be recognized... there is no reason to hold that the security interest has been extinguished."). It is the role of the legislature, not the courts, to create further exceptions to the rules governing the priority of interests. *Cent.*

Washington Bank, 779 P.2d at 705. Finally, we observe that even those courts that limit the security interest in proceeds only when they are received by the debtor extend the section to also include persons "standing in the shoes of the debtor." See *Eastern Idaho Prod. Credit Ass'n*, 842 P.2d at 287.

We think this judicial extension by these courts illustrates a weakness in their interpretation of U.C.C. section 9-306(2), and is actually subsumed in our interpretation of the section as written by

the legislature.

We conclude section 554.9306(2) does not require the proceeds to be directly received by the debtor. See *Prod. Credit Ass'n*, 278 N.W.2d at 788. The payment received by Johnson Chemicals constituted proceeds subject to First State's security interest, even though it was paid to Johnson Chemicals rather than to Yezek. See *Baker Prod. Credit Ass'n*, 513 P.2d at 1132.

Thus, the district court erred in sustaining Johnson Chemicals' motion for summary judgment. IV. Conclusion. The district court granted the motion for summary judgment by Johnson Chemicals on the basis that First State lost its security interest in the collateral when Yezek sold the crop to St. Ansgar Mills, and the security interest did not continue in the proceeds because the proceeds were not received by Yezek.

Although First State may have lost its security interest in the collateral under section 554.9307(4) (a), it did not lose its security interest in the proceeds under section 554.9306(2). Thus, we reverse the decision of the district court and remand the case for consideration of the motion for summary judgment filed by First State. REVERSED AND REMANDED. NOTES [1] We note that our legislature has adopted, for the most part, the new version of Article 9 of the U.C.C., and section 554.9306 is now section 554.9315.

See 2000 Iowa Acts ch. 1149, § 35 (codified at Iowa Code § 554.9315 (2001)). This act became effective on July 1, 2001. 2000 Iowa Acts ch. 1149, § 187. Under the new version, a security interest continues in collateral after disposal and "attaches to any identifiable proceeds of collateral." Iowa Code § 554.9315(1)(a), (b) (2001).

Moreover, the term "proceeds" is not defined by reference to who receives the proceeds. *Id.* § 554.9102(b)(1)-(5). This new definition resolves the ambiguities in the former section and contains no requirement that the proceeds be received by the debtor. *Unif. Commercial Code* § 9-102, 3 (Part I) U.L.A. 52-53 cmt. 13(d) (2000) (revised Article 9). It is only necessary for the proceeds to be traceable to the original collateral.

Id. Thus, the issue we decide today will only impact those cases, like the present case, which arise under the preamendment version of the statute. [2] It is significant that the Uniform Commissioners' 1953 version of section 9-306 limited the rights of a secured party to "proceeds received by the debtor." See *Centerre Bank, N.A.*, 832 F.2d at 1420.

In 1956, the U.C.C. Editorial Board recommended the phrase "including collections" be inserted for clarification purposes. *Id.* This recommendation was adopted and is the version of section 9-306 that is at issue in this case. See *id.* Thus, an argument exists that the phrase "including collections" was likely inserted to clarify that "proceeds" included "collections."

Id. However, this interpretation was not written into the Official Comment to the U.C.C. See *Ellefson v. Centech Corp.*, 606 N.W.2d 324, 332 (Iowa 2000) (relying on U.C.C. Official Comment in interpreting Iowa law); *Meyer v. City of Des Moines*, 475 N.W.2d 181, 184 (Iowa 1991) (finding comments to uniform law to be "persuasive authority" in interpreting Iowa law where Iowa law tracks with uniform law).

There is no indication our legislature otherwise considered this history in adopting section 554.9306 in 1966. See 1965 Iowa Acts ch. 413, § 9306 (codified at Iowa Code § 554.9306 (1966)). In fact, subsequent amendments to section 554.9306 reveal it did not. If our legislature intended the phrase "including collections" to make it clear that the term "proceeds" encompasses "collections," it would not have amended the definition of "proceeds" in 1974 to include collections or it would have removed the phrase at the time of the amendment.

See 1974 Iowa Acts ch. 1249, § 46 (codified at Iowa Code § 554.9306 (1975)).