

SUPREME COURT OF APPEALS OF WEST VIRGINIA

Gaddy Engineering Company v. Bowles Rice McDavid Graff & Love, LLP, and J. Thomas Lane

Gaddy Engineering Co. v. Bowles Rice McDavid Graff & Love, LLP, 231 W. Va. 577 (2013) · No. No. 12-0206
· Decided June 14, 2013

SUMMARY

The Supreme Court of Appeals of West Virginia affirmed summary judgment for Bowles Rice McDavid Graff & Love, LLP and J. Thomas Lane in a dispute over an alleged fee-sharing agreement with Gaddy Engineering Company. The court held that the doctrine of impracticability excused performance of the alleged agreement and found no attorney-client relationship supporting professional negligence. It also concluded that Gaddy's fraud claim failed because it was based on an alleged unperformed promise rather than a misrepresentation of an existing or past fact.

CASE DETAILS

COURT	Supreme Court of Appeals of West Virginia
WRITING FOR THE COURT	Per Curiam; Davis; Ketchum; Loughry
JURISDICTION	West Virginia
DECIDED	June 14, 2013
DOCKET	No. 12-0206
DISPOSITION	affirmed
PROCEDURAL POSTURE	Appeal from the circuit court's orders granting respondents summary judgment on claims arising from an alleged fee-sharing agreement, including breach of contract, professional negligence, negligence, gross negligence, negligent misrepresentation, fraud, conversion, promissory estoppel, unjust enrichment, and quantum meruit.
STANDARD OF REVIEW	Summary judgment is reviewed de novo. It should be granted only when there is no genuine issue of material fact and inquiry into the facts is unnecessary to clarify application of the law.
PRECEDENTIAL VALUE	Published West Virginia Supreme Court of Appeals opinion; precedential.
PARTIES	Gaddy Engineering Company v. Bowles Rice McDavid Graff & Love, LLP, J. Thomas Lane

TOPICS

impossibility of performance

breach of contract

fraud

quantum meruit

standard of review

PRACTICE AREAS

Contracts

Torts

Appellate Procedure

Commercial Litigation

QUESTIONS PRESENTED

1. Whether the doctrine of impracticability excused performance of the alleged fee-sharing agreement after the land companies elected to remain in the Tawney class action.
2. Whether an attorney-client relationship existed between Gaddy and the respondents so as to support a professional negligence claim.
3. Whether Gaddy's fraud claim could succeed based on an alleged unperformed promise to share prospective legal fees.
4. Whether Gaddy's negligence, gross negligence, intentional-breach, negligent-misrepresentation, conversion, promissory-estoppel, unjust-enrichment, and quantum-meruit claims could survive summary judgment.

HOLDINGS

1. Under the doctrine of impracticability, a party seeking excuse from contractual performance must show that a supervening event made performance impracticable, that the event's nonoccurrence was a basic assumption of the contract, that the impracticability occurred without the party's fault, and that the party did not expressly or impliedly agree to perform despite the impracticability. The land companies' decision to remain in the Tawney class action satisfied the doctrine on the undisputed record, so summary judgment on the contract claim was proper.
2. The undisputed facts established a relationship between a law firm representing clients and a litigation-support service provider, not an attorney-client relationship between Gaddy and respondents. Accordingly, summary judgment on Gaddy's professional-negligence claim was proper.
3. Fraud ordinarily must be based on an intentional misrepresentation of a past or existing fact, not merely on an unperformed promise or representation concerning a future occurrence, unless the promisor lacked the intention to perform when the promise was made. Gaddy presented no evidence of an intentional misrepresentation of a past or existing fact, so summary judgment on fraud was proper.
4. Claims whose alleged duties and liability arise solely from the parties' contract, or which duplicate the breach-of-contract claim, cannot proceed as independent tort claims under the gist-of-the-action doctrine. Gaddy's negligence, gross-negligence, intentional-breach, and negligent-misrepresentation claims were contract-based and therefore failed.
5. Summary judgment was proper on Gaddy's conversion, promissory-estoppel, unjust-enrichment, and quantum-meruit claims. Gaddy lacked a title or right to possession of the disputed legal fees, failed to prove the alleged fee-sharing promise, failed to establish the circumstances required for unjust enrichment, and offered no verifiable proof of compensable work beyond the \$74,275 invoice.

KEY QUOTATIONS

“Under the doctrine of impracticability, a party to a contract who claims that a supervening event has prevented, and thus excused, a promised performance must demonstrate each of the following: (1) the event made the performance impracticable; (2) the nonoccurrence of the event was a basic assumption on which the contract was made; (3) the impracticability resulted without the fault of the party seeking to be excused; and (4) the party has not agreed, either expressly or impliedly, to perform in spite of impracticability that would otherwise justify his nonperformance.” (577)

“Fraud cannot be predicated on a promise not performed. To make it available there must be a false assertion in regard to some existing matter by which a party is induced to part with his money or his property.” (577)

FACTUAL BACKGROUND

Gaddy Engineering and Bowles Rice, through J. Thomas Lane, agreed to jointly evaluate potential royalty-underpayment claims for land companies. Gaddy alleged that Lane later agreed to pay it one-third of any legal fees Bowles Rice received from representing the land companies in litigation against Columbia Natural Resources. The land companies instead joined the Tawney class action, eliminating the contemplated independent litigation, and the record showed that Gaddy's documented work primarily consisted of pre-litigation claim evaluations. Gaddy rejected payment of a \$74,275 invoice and sued for additional compensation and tort and contract-based relief.

PROCEDURAL HISTORY

Gaddy filed suit in the Circuit Court of Roane County on May 14, 2010. The circuit court denied respondents' motion to dismiss based on the alleged illegality of the fee-sharing arrangement, but later granted summary judgment on the breach-of-contract claims on September 19, 2011, and on the remaining claims on January 12, 2012. The Supreme Court of Appeals of West Virginia affirmed.

DISPOSITION

affirmed

CASES CITED

- Waddy v. Riggleman, 216 W. Va. 250, 606 S.E.2d 222 (2004)
- Frederick Mgt. Co. v. City Nat'l Bank, 228 W. Va. 550, 723 S.E.2d 277 (2010)
- Painter v. Peavy, 192 W. Va. 189, 451 S.E.2d 755 (1994)
- Aetna Casualty & Surety Co. v. Federal Insurance Co., 148 W. Va. 160, 133 S.E.2d 770 (1963)
- Croston v. Emax Oil Co., 195 W. Va. 86, 464 S.E.2d 728 (1995)
- Love v. Teter, 24 W. Va. 741 (1884)
- Lengyel v. Lint, 167 W. Va. 272, 280 S.E.2d 66 (1981)
- Star v. Rosenthal, 884 F. Supp. 2d 319 (E.D. Pa. 2012)
- Backwater Properties, LLC v. Range Resources-Appalachia, LLC, 2011 WL 1706521 (N.D. W. Va. 2011)

- Lockhart v. Airco Heating & Cooling, Inc., 211 W. Va. 609, 567 S.E.2d 619 (2002)
- Cochran v. Appalachian Power Co., 162 W. Va. 86, 246 S.E.2d 624 (1978)
- Goldstein v. Elk Lighting, Inc., 2013 WL 790765 (M.D. Pa. 2013)
- Highmark West Virginia, Inc. v. Jamie, 221 W. Va. 487, 655 S.E.2d 509 (2007)
- Corder v. Countrywide Home Loans, Inc., 2011 WL 289343 (S.D. W. Va. 2011)
- Thompson Development, Inc. v. Kroger Co., 186 W. Va. 482, 413 S.E.2d 137 (1991)
- Annon v. Lucas, 155 W. Va. 368, 185 S.E.2d 343 (1971)
- Copley v. Mingo County Board of Education, 195 W. Va. 480, 466 S.E.2d 139 (1995)
- Kiser v. Caudill, 215 W. Va. 403, 599 S.E.2d 826 (2004)
- Estate of Tawney v. Columbia Natural Resources, Civil Action No. 03-C-10E (Roane County Circuit Court)

OPINION

PER CURIAM.

IN THE SUPREME COURT OF APPEALS OF WEST VIRGINIA January 2013 Term FILED
 June 14, 2013 _____ released at 3:00 p.m. RORY L. PERRY II, CLERK SUPREME
 COURT OF APPEALS No. 12-0206 OF WEST VIRGINIA _____ GADDY
 ENGINEERING COMPANY, Plaintiff Below, Petitioner v. BOWLES RICE MCDAVID GRAFF
 & LOVE, LLP, and J. THOMAS LANE, individually, Defendants Below, Respondents
 _____ Appeal from the Circuit Court
 of Roane County Honorable Thomas C. Evans, III, Judge Civil Action No. 10-C-27 AFFIRMED
 _____ Submitted: April 17, 2013 Filed:
 June 14, 2013 Paul J. Harris, Esq.

David D. Johnson, III, Esq. Wheeling, West Virginia Winter Johnson & Hill PLLC Counsel for
 Petitioner Charleston, West Virginia Counsel for Respondents The Opinion of the Court was
 delivered PER CURIAM. JUSTICE DAVIS and JUSTICE LOUGHRY concur and reserve the
 right to file concurring opinions. JUSTICE KETCHUM dissents and reserves the right to file a
 dissenting opinion.

SYLLABUS BY THE COURT 1. “Under the doctrine of impracticability, a party to a contract
 who claims that a supervening event has prevented, and thus excused, a promised performance
 must demonstrate each of the following: (1) the event made the performance impracticable; (2) the
 nonoccurrence of the event was a basic assumption on which the contract was made; (3) the
 impracticability resulted without the fault of the party seeking to be excused; and (4) the party has
 not agreed, either expressly or impliedly, to perform in spite of impracticability that would
 otherwise justify his nonperformance.” Syl.

Pt. 2, Waddy v. Riggleman, 216 W.Va. 250, 606 S.E.2d 222 (2004). 2. “‘Fraud cannot be
 predicated on a promise not performed. To make it available there must be a false assertion in

regard to some existing matter by which a party is induced to part with his money or his property.’ Syllabus Point 1, *Love v. Teter*, 24 W.Va. 741 (1884).” Syl. Pt. 3, *Croston v. Emax Oil Co.*, 195 W.Va.

86, 464 S.E.2d 728 (1995). Per Curiam: The petitioner, Gaddy Engineering Company (“Gaddy”), appeals from an adverse summary judgment ruling entered by the Circuit Court of Roane County on January 12, 2012, in a case that involves an alleged fee-sharing agreement between Gaddy and the respondents.

The respondents are an individual lawyer, J. Thomas Lane, and the Charleston, West Virginia, law firm in which Mr. Lane is a partner—Bowles Rice McDavid Graff & Love, LLP (“Bowles Rice”). At the center of this dispute is the petitioner’s contention that Mr. Lane agreed to pay Gaddy one-third of all sums Bowles Rice received in connection with its provision of legal representation to a group of land companies in a case to be filed against Columbia Natural Resources (“Columbia”) for alleged underpayment of gas royalties.¹ Through two separate orders, the circuit court granted summary judgment to the respondents as to all of the claims Gaddy asserted against the respondents.² Upon a meticulous review of the sizeable record submitted to this Court and in consideration of well-established principles of law, we conclude that the circuit court did not commit error.

Accordingly, we affirm. ¹ Rather than directly pursuing relief from Columbia Natural Resources through either individual actions or a consolidated action as initially contemplated by Gaddy and Mr. Lane, the land companies opted to join a class action that involved approximately 8,000 plaintiffs. See *Estate of Tawney v. Columbia Natural Resources*, Civil Action No. 03-C-10E, Roane County Circuit Court.

² By ruling entered on September 19, 2011, the circuit court initially granted summary judgment as to all claims arising from the alleged breach of contract. In a subsequent order entered on January 12, 2012, the circuit court granted summary judgment on the remaining counts asserted by Gaddy in this civil action. ¹ I. Factual and Procedural Background In December 2003, John Bullock, the president of Gaddy,³ approached Mr. Lane to discuss exploring whether Columbia was underpaying its royalty obligations.⁴ In January or February 2004, Gaddy and the respondents reached a verbal agreement to jointly evaluate potential claims on behalf of their current clients as well as other additional land company lessors.

The stated objective for the proposed evaluations was to ascertain (1) whether there were viable claims; (2) whether the lessors wished to pursue such claims; and (3) whether the likely value of those claims would justify the cost of litigation against Columbia.

Under the terms of this agreement, Gaddy would assess the lessors’ past and future losses from underpayment of royalties while Bowles Rice would review the respective leases to evaluate the

lessors' individual legal claims.

In order to attract the largest pool of potential clients, Mr. Lane and Gaddy agreed to charge a reduced flat fee of \$1,750 for this evaluation.⁵ That combined charge would include a \$750 fee for Gaddy's assessment and a \$1000 fee for the legal work performed by Bowles Rice.⁶ 3 Gaddy is a company that provides land and natural resource management services. 4 Mr. Bullock stated in his affidavit that he "explored why Columbia Gas routinely paid approximately 67% less royalties than other gas companies." 5 The parties concur that the flat fee charged to the land companies for the initial evaluations did not fully compensate either of them for their time and work product.

6 Gaddy would send a separate invoice for each damage evaluation it performed and Bowles Rice would then invoice the lessor for the total fee of \$1,750. Upon its receipt of payment, Bowles Rice would remit \$750 to Gaddy in payment of its submitted invoice. 2 In accordance with the terms of this undisputed aspect of the agreement, Mr. Lane contacted various land companies in writing and offered the claim evaluation described above.

In response to the letters distributed by Mr. Lane through Bowles Rice, a number of land companies sought the claim evaluation which was then jointly performed by the parties. As a result of these evaluations, twelve land companies (the "land companies") decided to utilize the services of Bowles Rice to pursue litigation against Columbia in connection with its alleged underpayment of royalties.

The controversy at the center of this case stems from Gaddy's allegation that Bowles Rice, through Mr. Lane, agreed to give the petitioner one third of any recovery it received for pursuing claims against Columbia.⁷ According to the respondents, John Bullock proposed more than once that Gaddy should receive some percentage of any legal fee Bowles Rice obtained as a result of the Columbia litigation.⁸ The respondents, however, deny that they ever agreed to this proposal.

Through his affidavit and during his deposition, Mr. Lane avowed that in the event Bowles Rice initiated litigation against Columbia on behalf of the land companies, his understanding was that Gaddy would serve as a litigation consultant and that Gaddy would separately negotiate a fee agreement with the respective clients.

In Mr. 7 Gaddy had no dispute with the fee distribution for the claim evaluations. See supra note 6. 8 The petitioner readily admits that Mr. Lane explained that a fee-sharing agreement between a lawyer and a nonlawyer was prohibited; Gaddy maintains, however, that Mr. Lane suggested there were ways to get around this fee-sharing impediment. 3 Lane's mind, this fee agreement between Gaddy and the land company clients would have been structured to include a bonus feature in the event of a favorable outcome.

When the parties began their joint venture, they were aware of a pending action before the Circuit Court of Roane County—the Tawney case⁹—which involved a large group of oil and gas lessors

seeking damages against Columbia for alleged royalty underpayments.¹⁰ Due to concerns based on the proposed class size and differing lease terms, it was unclear for some time whether that case would be certified as a class action.

Following its decision to certify the class in Tawney,¹¹ the circuit court imposed a deadline of October 15, 2004, for class members to opt out of the class action. Despite the recommendation by Bowles Rice that the land companies exercise the option to pursue their claims in the Circuit Court of Kanawha County rather than as a part of the class action, the land companies decided to participate in the Tawney case.

From that point forward, the possibility that Bowles Rice would be prosecuting independent claims for the land companies ceased to exist. And, while Bowles Rice registered a formal appearance ⁹ See supra note 1. ¹⁰ That action was initiated on February 3, 2003. ¹¹ Certification was approved by the circuit court's order entered on February 27, 2004; this Court, by order entered on June 10, 2004, refused a petition seeking a writ of prohibition to prevent enforcement of the certification ruling.

⁴ in Tawney on behalf of a subclass composed of its land company clients,¹² Marvin Masters, as lead counsel, was in control of the litigation decisions affecting the plaintiff class.¹³ When Mr. Lane approached class counsel to inquire about allowing Gaddy to serve as an expert consultant, Mr. Masters stated that he had already retained an expert witness and had no use for Gaddy's services.

He did indicate, however, a willingness to seek court approval of the claim evaluation work Gaddy had previously performed if the plaintiffs were successful in establishing their royalty claims. In February 2006, Mr. Lane informed Gaddy that he would need to submit an invoice to the circuit court reflecting hourly rate charges for its claim evaluation work.

On January 31, 2007, during the week after the jury verdict was returned in Tawney,¹⁴ Gaddy submitted an invoice to Bowles Rice for the amount of \$367,225. This invoice, which we refer to as the "Bullock invoice," purported to charge for work performed by Mr. Bullock on a weekly basis from January 1, 2000, through the end of 2006.¹⁵ Because the invoice reflected time for work that preceded any agreement between the respondents and Gaddy by more than four years as well as charges for work that clearly ¹² This appearance occurred on December 7, 2004, ¹³ Marvin Masters and the law firm of Masters & Taylor, L.C. and Michael W. Carey and George M. Scott and the law firm of Carey, Scott & Douglas were appointed as class counsel for the plaintiffs in the Tawney case in the certification order.

¹⁴ The verdict returned was for more than 400 million dollars. ¹⁵ The amount of fees that Mr. Bullock sought for his time in the matter was \$258,400. ⁵ post-dated the "opt out" date of October 15, 2004, Mr. Lane told Mr. Bullock he could not submit that invoice to the trial court for payment

approval. Based on Mr. Lane's insistence that a new invoice reflecting work performed by Gaddy beginning in March 2004 would be required, Gaddy submitted a revised invoice to Bowles Rice on February 14, 2007.

That invoice, which we refer to as the "McCullough invoice," set forth a total of \$74,275 in charges which pertained primarily¹⁶ to work performed by Gaddy's Vice President Frank McCullough¹⁷ from March 5 through July 27, 2004. Bowles Rice submitted the McCullough invoice to the circuit court and obtained approval for the work and expenses Gaddy reflected on the invoice.

When Bowles Rice tendered payment to Gaddy for the full amount of the McCullough invoice after receiving its counsel fee and expense reimbursements, the payment was refused. Gaddy later instituted this civil action against the respondents on May 14, 2010, asserting claims for breach of contract; professional negligence; negligence; gross negligence; negligent misrepresentation; fraud; conversion; promissory estoppel; unjust enrichment; and quantum meruit.

¹⁶ While there were no charges included on the McCullough invoice for work performed solely by Mr. Bullock, there were three charges of two to four hours included for work performed by Gaddy employees, which totaled less than one thousand dollars. While all three of these charges occurred in 2006, it appears that they relate to internal meetings among Gaddy employees pertaining in one instance to a review of time charges.

¹⁷ Mr. McCullough began working at Gaddy as an independent contractor in mid-2003 and immediately started looking into the royalty payment issues involving Columbia. ⁶ In its motion to dismiss the complaint, the respondents argued that the doctrine of illegality stood as a bar to the enforcement of the alleged fee-sharing agreement¹⁸ in view of the public policy violation indicated by the Rules of Professional Conduct (the "Rules").

In ruling on the motion to dismiss, the trial court observed that this Court had never addressed the precise question of whether the ethical violation that results from a fee-sharing agreement between a lawyer and a nonlawyer would render the agreement void and unenforceable as a matter of public policy.¹⁹ Looking to the language designated in the "scope" section of the Rules, the trial court found guidance in the language which provides that the rules "are not designed to be a basis for civil liability" but are offered to "provide guidance to lawyers and to provide a structure for regulating conduct through disciplinary agencies." Citing both the hortative introductory language of the Rules and the lack of governing precedent, the trial court denied the respondents' motion to dismiss.

After discovery had been completed, the respondents filed a motion seeking summary judgment. Upon considering the respondents' argument that application of the doctrine of impracticability²⁰

excused the performance of any alleged fee-sharing agreement, 18 In moving to dismiss the complaint, the respondents denied the existence of the alleged fee-sharing agreement.

19 See R. Prof'l Cond. 5.4 (prohibiting fee-sharing agreements between lawyers and nonlawyers).

20 See Syl. Pt. 2, *Waddy v. Riggleman*, 216 W.Va. 250, 606 S.E.2d 222 (2004). 7 the trial court agreed and granted summary judgment to the respondents as to the petitioner's breach of contract claim by order entered on September 19, 2011.

In its subsequent ruling, which was entered on January 12, 2012, the trial court granted summary judgment to the respondents on the remaining counts of the complaint, expressly finding no genuine issues of material fact as to any of the multiple claims asserted by the petitioner. It is from these adverse rulings that the petitioner seeks relief. II. Standard of Review Our review of the trial court's grant of summary judgment is *de novo*.

See Syl. Pt. 1, *Painter v. Peavy*, 192 W.Va. 189, 451 S.E.2d 755 (1994). It is axiomatic that summary judgment "should be granted only when it is clear that there is no genuine issue of fact to be tried and inquiry concerning the facts is not desirable to clarify the application of the law." Syl. Pt. 3, *Aetna Cas. & Sur. Co. v. Fed. Ins. Co.*, 148 W.Va. 160, 133 S.E.2d 770 (1963).

Against these standards, we proceed to determine whether the trial court's decision to grant summary judgment to the respondents was in error. III. Discussion A. Doctrine of Impracticability In its first order granting summary judgment in this matter, the trial court addressed the applicability of the doctrine of impracticability to the petitioner's breach of 8 contract claim.

Once the land companies decided to participate in the Tawney class action, the respondents contend that the parties were no longer capable of performing the alleged fee-sharing agreement as that agreement presumed that Bowles Rice would individually prosecute the claims of the land companies.

As a consequence, the respondents argued that even if a jury should find the existence of a fee-sharing agreement between the parties, the doctrine of impracticability would excuse their performance of all obligations under the agreement. This doctrine, which was previously referred to as the doctrine of impossibility, developed through the common law as a means of alleviating, in limited circumstances, the harsh results brought about by requiring absolute contractual performance.

See *Waddy v. Riggleman*, 216 W.Va. 250, 256, 606 S.E.2d 222, 228 (2004). Adopting the modern position –the rule of impracticability–this Court held in syllabus point two of *Riggleman*: Under the doctrine of impracticability, a party to a contract who claims that a supervening event has prevented, and thus excused, a promised performance must demonstrate each of the following: (1) the event made the performance impracticable; (2) the nonoccurrence of the event was a basic assumption on which the contract was made; (3) the impracticability resulted without the fault of

the party seeking to be excused; and (4) the party has not agreed, either expressly or impliedly, to perform in spite of impracticability that would otherwise justify his nonperformance.

9 Id. at 252, 606 S.E.2d at 224.21 In its ruling, the circuit court found that the fee-sharing agreement alleged by Gaddy presupposed that Bowles Rice would individually prosecute civil actions against Columbia on behalf of the land companies; that Bowles Rice would enter into a contingent fee agreement with each of those land company clients entitling it to a fee of one-third of any recovery; that Bowles Rice would rely on Gaddy to provide expert litigation support services for the claims against Columbia; and that Bowles would tender to Gaddy one-third of its one-third fee in the event of any recovery.

As the trial court reasoned, in applying the factors set forth in *Riggleman*, the non-occurrence of the presupposed events rendered performance by Gaddy and the respondents impracticable. In reaching that decision, the trial court determined that the respondents did not control the decision of the landowner clients with regard to their participation in the Tawney class action; did not have control of the Tawney 21 Our holding in *Riggleman* was informed by the Restatement (Second) of Contracts section entitled Discharge by Supervening Impracticability, which provides: Where, after a contract is made, a party's performance is made impracticable without his fault by the occurrence of an event the non-occurrence of which was a basic assumption on which the contract was made, his duty to render that performance is discharged, unless the language or the circumstances indicate the contrary.

216 W.Va. at 257, 606 S.E.2d at 229 (quoting Restatement (Second) of Contracts § 261 (1979)). 10 litigation; did not enter into contingency fee agreements with the landowner clients; and did not have control over the decision to hire an expert consultant in the Tawney case. Central to the application of the doctrine of impracticability is a determination that the party who seeks to be excused from performance was not at fault or had no control as to the nonoccurrence of the presupposed event upon which the contract depended.

See *Frederick Mgt. Co. v. City Nat'l Bank*, 228 W.Va. 550, 560, 723 S.E.2d 277, 287 (2010) (holding that genuine issues of fact regarding fault of party seeking to be excused from contract performance prevented application of doctrine of impracticability).

In this case, the trial court found that “the uncontradicted evidence is that Bowles Rice and J. Thomas Lane did not cause, directly or indirectly, the large landowner group of clients to decide to remain in the Tawney class action litigation.” As the circuit court reasoned, [t]his was the event that set in motion the impracticability of performance by both Plaintiff Gaddy and Defendants Bowles Rice and J. Thomas Lane.” In challenging the trial court's ruling on this issue, Gaddy maintains that it provided litigation support for the plaintiffs in the Tawney case.

The record does not support this contention. The bulk of the work that Gaddy performed,²² and for which it sought and the court approved payment, predated the October 2004 “opt out” date. When Mr. Lane ²² See supra note 16. 11 refused to submit the Bullock invoice purporting to delineate work performed from 2000 to 2006, and then Mr. Bullock subsequently transmitted the McCullough invoice to Mr. Lane as a replacement document without any correspondent charges for his time, Mr. Bullock essentially acknowledged that the first invoice was fabricated.

And, when Mr. Lane, upon his receipt of the McCullough invoice, inquired of Mr. Bullock regarding an additional invoice reflecting his personal time charges, Mr. Bullock stated by means of electronic correspondence dated February 11, 2007, that he would not be submitting a separate invoice as he “didn’t keep good enough record.” [sic] The record in this case supports the trial court’s finding that “the undisputed evidence... shows that Gaddy in fact did stop working on these claims in 2004, at the time the large landowner clients refused Defendant Lane’s recommendation and elected to remain as class members in the Tawney litigation.” Mr. Bullock’s affidavit, as the respondents point out, lacks any chronological point of reference regarding his “perform[ance of] an enormous amount of work that took years to complete.”²³ That vague avowal²⁴ and the complete lack ²³ In explanation of what work he performed, Mr. Bullock stated: I regularly conducted research into Columbia Gas’ post production expenses, administrative expenses, and impression expenses.

I also researched Columbia Gas’ Securities and Exchange Commission (SEC) filings and compared those filings with the filings of other gas companies.... I contacted numerous land companies, engineers, and attorneys to discuss (continued...) ¹² of any time submission by Mr. Bullock for the relevant time period (February/March 2004 to October 2004) suggests that whatever time Mr. Bullock personally invested in the matter preceded the decision of the parties to jointly investigate the royalty underpayment issues.

Moreover, there is no evidence that the respondents agreed, as part of the alleged fee-sharing agreement, to share fees with Gaddy even if the presupposed events did not transpire (i.e. to perform despite the occurrence of impracticability).

Having determined that the trial court correctly applied the doctrine of impracticability, we find no error in the trial court’s decision to grant summary judgment as to the breach of contract claims under this doctrine. B. Attorney-Client Relationship In its order of September 19, 2011, the trial court determined that there were no genuine issues of material fact with regard to whether there was an attorney-client relationship between Gaddy and the respondents.

The circuit court ruled that ²³ (...continued) the legality of Columbia Gas’ actions. I also coordinated numerous meetings with potential litigants against Columbia Gas. ²⁴ The respondents suggest that Mr. Bullock’s affidavit, signed a month and a half after his deposition was taken,

conflicts with his deposition testimony and thus renders it a “sham affidavit.” See *Kiser v. Caudill*, 215 W.Va.

403, 410, 599 S.E.2d 826, 833 (2004). At his deposition, Mr. Bullock stated that he had no idea whether any of Gaddy’s work product had been used in the Tawney case. As to the question of whether Gaddy had been asked by Bowles Rice to do any work relating to Columbia once the claim evaluation work performed by Mr. McCullough was completed, Mr. Bullock could not provide an affirmative answer.

Mr. Bullock did testify, however, that he, personally, was not asked to do any work after the claim evaluation period ended. 13 only one conclusion can be drawn from the undisputed facts, and it is that the relationship was one between a law firm representing certain clients on the one hand and, on the other, a litigation support service provider engaged by the law firm/attorney to provide services for those same clients in anticipated litigation.

To challenge this ruling, Gaddy offered the deposition testimony of one of its employees—Mr. McCullough—where he indicated his personal opinion that Bowles Rice was Gaddy’s attorney as well as Mr. Lane’s proffer of “advice” to Gaddy that it not appear at the hearing before the circuit court in Tawney on the issue of fees and expenses. There was never any assertion, as the respondents make clear, that Gaddy had any intention of being a party-plaintiff in any litigation that might ensue against Columbia.

A review of the submitted record in this matter demonstrates a working relationship between Gaddy and the respondents for the purpose of evaluating potential royalty underpayment claims for their mutual clients. The record does not support Gaddy’s contention that the respondents undertook a client-lawyer relationship with regard to Gaddy. Furthermore, as the respondents note, Gaddy never articulated any breach of a professional duty owed to it by them or offered any evidence tending to support any alleged breach.²⁵ Finding no error as to the trial court’s ruling on the lack of an attorney-client relationship between Gaddy and ²⁵ Gaddy’s failure to produce any billing statements from the respondents “for services rendered” further supports the lack of any client-lawyer relationship between the parties.

¹⁴ the respondents, we coextensively find no error in the trial court’s decision to grant summary judgment on the petitioner’s professional negligence claim. C. Fraud The petitioner’s fraud claim is wholly predicated on the alleged fee-sharing agreement.

After reasserting the terms of the alleged agreement, the petitioner avers that the respondents made unspecified material and false representations with regard to the alleged promise to share the prospective contingency fee.

In its analysis of the fraud claim, the trial court stated: The undisputed material facts demonstrate that Gaddy’s evidence is... that a promise was made by Defendants to pay Gaddy 1/3 of a 1/3

contingency fee and a failure to pay such sum. Gaddy has no evidence that Bowles Rice or Mr. Lane made any “intentional misrepresentation of a past or existing fact.” In proceeding to grant summary judgment on this claim, the trial court recognized: “‘Fraud cannot be predicated on a promise not performed.

To make it available there must be a false assertion in regard to some existing matter by which a party is induced to part with his money or his property.’ Syllabus Point 1, *Love v. Teter*, 24 W.Va. 741 (1884).” Syl. Pt. 3, *Croston v. Emax Oil Co.*, 195 W.Va. 86, 464 S.E.2d 728 (1995). Further addressing the scope of fraud, we explained in *Croston* that 15 [A]ctionable fraud must ordinarily be predicated upon an intentional misrepresentation of a past or existing fact and not upon a misrepresentation as to a future occurrence.

Somewhat similarly, it cannot be based on statements which are promissory in nature or which constitute expressions of intention, unless the non-existence of the intention to fulfill the promise at the time it was made is shown. *Id.* at 90, 464 S.E.2d at 732 (emphasis supplied).

As was the case in *Croston*, there is no evidence that any representations made by the respondents were untruthful expressions of intention; what the evidence demonstrates instead is “that subsequent events rendered the execution of the intention... [impossible].” *Id.* at 91, 464 S.E.2d at 733. Simply put, the petitioner has fundamentally failed to demonstrate the critical elements necessary to prove fraud.

See Syl. Pt. 1, *Lengyel v. Lint*, 167 W.Va. 272, 280 S.E.2d 66 (1981).²⁶ Rather than citing to intentional misrepresentations that the respondents made about existing or past facts to prove its fraud case, the petitioner simply redoubled its efforts ²⁶ As we held in *Lengyel*, The essential elements in an action for fraud are: “(1) that the act claimed to be fraudulent was the act of the defendant or induced by him; (2) that it was material and false; that plaintiff relied upon it and was justified under the circumstances in relying upon it; and (3) that he was damaged because he relied on it.” *Horton v. Tyree*, 104 W.Va.

238, 242, 139 S.E. 737 (1927). 167 W.Va. at 272-73, 280 S.E.2d at 67, syl. pt. 1. 16 in trying to prove the existence of the alleged oral fee-sharing agreement.²⁷ And, by taking this tack, the petitioner has demonstrated what the respondents argued: that the fraud claims asserted by petitioner were simply breach of contract claims masquerading as fraud claims.

In seeking to prevent the recasting of a contract claim as a tort claim, courts often apply the “gist of the action” doctrine. Under this doctrine, recovery in tort will be barred when any of the following factors is demonstrated: (1) where liability arises solely from the contractual relationship between the parties; (2) when the alleged duties breached were grounded in the contract itself; (3) where any liability stems from the contract; and (4) when the tort claim

essentially duplicates the breach of contract claim or where the success of the tort claim is dependent on the success of the breach of contract claim.

Star v. Rosenthal, 884 F.Supp.2d 319, 328-29 (E.D. Pa. 2012); accord Backwater Props., LLC v. Range Resources Appalachia, LLC, No. 1:10CV103, 2011 WL 1706521 at *6 (N.D. W.Va. 2011) (recognizing that “[u]nder the ‘gist of the action’ doctrine, a tort claim arising from a breach of contract may be pursued only if the action in tort would arise independent of the existence of the contract”) (internal citations omitted and quoting Syl.

Pt. 9, in part, Lockhart v. Airco Heating & Cooling, Inc., 211 W.Va. 609, 567 S.E.2d 619 (2002)); Cochran v. Appalachian Power Co., 162 W.Va. 86, 92-93, 246 S.E.2d 624, 628 (1978) 27 While the petitioner points to electronic communications from Mr. McCullough to Mr. Lane in which Mr. McCullough sought on several occasions in 2007 to obtain a written acknowledgment of a “verbal understanding” of an alleged agreement, the record is utterly devoid of any such writing by which the respondents agreed to a fee-splitting arrangement.

17 (stating that “where the gist of the action is the breach of contract... additional averments...will not convert the cause of action into one for tort”) (quoting 1 Am. Jur. 2d Actions § 8 (1962)). Succinctly stated, whether a tort claim can coexist with a contract claim is determined by examining whether the parties’ obligations are defined by the terms of the contract.

See Goldstein v. Elk Lighting, Inc., No. 3:12-CV-168, 2013 WL 790765 at * 3 (M.D. Pa. 2013). While the trial court’s grant of summary judgment on the fraud claim was not decided pursuant to the “gist of the action” doctrine, we think it is obvious that the petitioner’s fraud claims were clearly contract claims disguised as tort claims as the source of the alleged breach of duties was the alleged fee-sharing agreement and not “the larger social policies embodied by the law of torts.” Goldstein, at * 3.

Because we find no error in the trial court’s determination that the petitioner failed to introduce evidence of an intentional misrepresentation of a past or existing fact made by the respondents, we find no basis for disturbing the grant of summary judgment on the petitioner’s claim of fraud. 18 D. Negligence, Gross Negligence and Intentional Breach These claims, combined in one count of the complaint, were supported by the bare bones averment that “Defendants negligently, fraudulently and intentionally breached their agreement with, and duty to” the petitioner.

The trial court dispensed with this count by ruling that “this is nothing more than Gaddy’s breach of contract claim couched in tort terminology” and referenced its previous grant of summary judgment on the contract claim. Referring to the need for a legal duty upon which to predicate an alleged tort, the circuit court opined: “The only basis alleged by Gaddy for a legal duty owed to it by Mr. Lane and Bowles Rice is the alleged attorney-client relationship, and the Court has already

ruled that there was no such relationship between Gaddy and the defendants.” In challenging this ruling, Gaddy asserted that in every contract there is a covenant of good faith and fair dealing.

However, as the respondents observe, this covenant “does not provide a cause of action apart from a breach of contract claim.” *Highmark West Virginia, Inc. v. Jamie*, 221 W.Va. 487, 492, 655 S.E.2d 509, 514 (2007). It has been observed “that the West Virginia Supreme Court of Appeals has declined to recognize an independent claim for a breach of the common law duty of good faith and has instead held that such a claim sounds in breach of contract.” *Corder v. Countrywide Home Loans, Inc.*, No. 2:10-0738, 2011 WL 289343 at *3 (S.D.

W.Va. 2011) (internal quotation marks and citation omitted). Given the clear contractual nature of this claim and the circuit court’s 19 proper grant of summary judgment to the contract-based claims, we find no error in the trial court’s decision to grant summary judgment on the petitioner’s claims of negligence, gross negligence, and intentional breach. E. Negligent Misrepresentation The circuit court concluded that this count, like the previous count, was directly tied to the breach of contract allegations.

As with the group of claims couched in negligence, the previous disposition of the contract claim and the lack of any duty owed to Gaddy by the respondents compel the conclusion that the trial court’s grant of summary judgment on the petitioner’s claim of negligent misrepresentation was not made in error. F. Conversion This claim, like the others, is predicated on the alleged fee-sharing agreement.

Gaddy argues that the respondents’ failure to give it one-third of the attorney’s fees it was awarded in *Tawney* amounted to a wrongful conversion of property which belonged to Gaddy. Critical to any claim for conversion, however, is “title or right of possession.” See *Thompson Dev., Inc. v. Kroger Co.*, 186 W.V. 482, 487, 413 S.E.2d 137, 142 (1991) (citation omitted).

As the circuit court opined, “[b]ecause Gaddy has not demonstrated a right to possession of any portion of the Bowles Rice fee, its claim for conversion fails.” 20 Accordingly, we find no error in the trial court’s decision to award summary judgment on the petitioner’s claim of conversion. G. Promissory Estoppel Gaddy asserted in its complaint that the respondents “are estopped from claiming ownership of and retaining” its money with reference to the award of attorney’s fees in the *Tawney* case.

The trial court concluded that the doctrine of promissory estoppel has no application to this case. We agree. While Gaddy argues that it “has proven that it relied on the promise that... [Mr.] Lane made to its detriment,” the record in this case fails to show the existence of that alleged fee-sharing agreement.²⁸ And, the petitioner, as the respondents observe, specifically chose not to accept payment of the fees that it previously submitted for the trial court’s approval.²⁹ Absent

proof of the alleged agreement, we cannot conclude that the trial court erred in determining that summary judgment was warranted on the petitioner's promissory estoppel claim.

28 We wish to make clear that this Court is not deciding the issue of whether Mr. Lane made any type of oral promise to share fees with Gaddy. The issues before us do not require that we make such a determination. 29 The respondents remain prepared to retender these funds to Gaddy. 21 H. Unjust Enrichment It is axiomatic that property which is the subject of an unjust enrichment claim must have been acquired by means of fraud or other similar circumstances which negate the property holder's continued retention of the subject property.

See *Annon v. Lucas*, 155 W.Va. 368, 382, 185 S.E.2d 343, 352 (1971) (recognizing that relief for unjust enrichment is provided where "property which has been acquired by fraud, or... it is against equity that it should be retained by the person holding it").

Because the trial court had previously rejected the petitioner's claim of fraud, the trial court concluded that this claim must likewise fail. In challenging this ruling, Gaddy merely states its disagreement with the trial court's decision to grant judgment against it on the claim of fraud.

We find no basis for concluding that the trial court committed error in granting summary judgment on the petitioner's claim grounded in unjust enrichment. I. Quantum Meruit From the outset, Gaddy recognized that it might not be able to establish an enforceable contract and thus included a count in its complaint through which it asserted entitlement to recovery under quantum meruit.

By definition, "such a claim requires as an element of recovery that the services at issue were performed under such circumstances by the individual seeking recovery that he reasonably expected to be paid for such services by the person sought to be charged." *Copley v. Mingo Co. Bd. of Educ.*, 195 W.Va. 480, 486 22 87, 466 S.E.2d 139, 145-46 (1995). Examining the petitioner's claim that it was entitled to more than the fees submitted in the McCullough invoice, the trial court initially focused on the fact that Gaddy was not asked by Bowles Rice to perform any additional work after the claim evaluations were completed in July 2004 and that Gaddy did not "dispute [the respondents' contention] that its work product was never used in Tawney." In addition, the circuit court referenced Mr. Bullock's "failure to keep sufficient record of his work or time devoted to the Columbia matter to be able to create an invoice for that work." After considering Gaddy's submitted documentation of its work during the relevant time period, the trial court rejected Gaddy's claim for quantum meruit relief but ruled that "Gaddy is entitled to receive the sum of \$74,275.00 reflected in the McCullough invoice."³⁰ Barring any further submission of legitimate invoices, the trial court had no other basis from which to determine that Gaddy was entitled to be paid more money.

The petitioner complains that the amount reflected in the McCullough invoice "is not enough to compensate Gaddy for its work." While that may be true in the abstract, other than the charges

included in the McCullough invoice, there was simply no verifiable proof of work that Gaddy performed relevant to this matter.

Accordingly, we find no error in the trial court's decision to grant summary judgment on the petitioner's claim seeking relief in quantum meruit. 30 See supra note 29. 23 IV. Conclusion Based on the foregoing, the decision of the Circuit Court of Roane County is affirmed. Affirmed. 24

PER CURIAM.

PER CURIAM: The petitioner, Gaddy Engineering Company ("Gaddy"), appeals from an adverse summary judgment ruling entered by the Circuit Court of Roane County on January 12, 2012, in a case that involves an alleged fee-sharing agreement between Gaddy and the respondents.

The respondents are an individual lawyer, J. Thomas Lane, and the Charleston, West Virginia, law firm in which Mr. Lane is a partner — Bowles Rice McDavid Graff & Love, LLP ("Bowles Rice"). At the center of this dispute is the petitioner's contention that Mr. Lane agreed to pay Gaddy one-third of all sums Bowles Rice received in connection with its provision of legal representation to a group of land companies in a case to be filed against Columbia Natural Resources ("Columbia") for alleged underpayment of gas royalties.¹ Through two separate orders, the circuit court granted summary judgment to the respondents as to all of the claims Gaddy asserted against the respondents.² Upon a meticulous review of the sizeable record submitted to this Court and in consideration of well-established principles of law, we conclude that the circuit court did not commit error.

Accordingly, we affirm. I. Factual and Procedural Background In December 2003, John Bullock, the president of Gaddy,³ approached Mr. Lane to discuss exploring whether Columbia was underpaying its royalty obligations.⁴ In January or February 2004, Gaddy and the respondents reached a verbal agreement to jointly evaluate potential claims on behalf of their current clients as well as other additional land company lessors.

The stated objective for the proposed evaluations was to ascertain (1) whether there were viable claims; (2) whether the lessors wished to pursue such claims; and (3) whether the likely value of those claims would justify the cost of litigation against Columbia.

Under the terms of this agreement, Gaddy would assess the lessors' past and future losses from underpayment of royalties while Bowles Rice would review the respective leases to evaluate the lessors' individual legal claims.

In order to attract the largest pool of potential clients, Mr. Lane and Gaddy agreed to charge a reduced flat fee of \$1,750 for this evaluation.⁵ That combined charge would include a \$750 fee for Gaddy's assessment and a \$1000 fee for the legal work performed by Bowles Rice.⁶ In accordance

with the terms of this undisputed aspect of the agreement, Mr. Lane contacted various land companies in writing and offered the claim evaluation described above.

In response to the letters distributed by Mr. Lane through Bowles Rice, a number of land companies sought the claim evaluation which was then jointly performed by the parties. As a result of these evaluations, twelve land companies (the “land companies”) decided to utilize the services of *581Bowles Rice to pursue litigation against Columbia in connection with its alleged underpayment of royalties.

The controversy at the center of this case stems from Gaddy’s allegation that Bowles Rice, through Mr. Lane, agreed to give the petitioner one third of any recovery it received for pursuing claims against Columbia.⁷ According to the respondents, John Bullock proposed more than once that Gaddy should receive some percentage of any legal fee Bowles Rice obtained as a result of the Columbia litigation.⁸ The respondents, however, deny that they ever agreed to this proposal.

Through his affidavit and during his deposition, Mr. Lane avowed that in the event Bowles Rice initiated litigation against Columbia on behalf of the land companies, his understanding was that Gaddy would serve as a litigation consultant and that Gaddy would separately negotiate a fee agreement with the respective clients.

In Mr. Lane’s mind, this fee agreement between Gaddy and the land company clients would have been structured to include a bonus feature in the event of a favorable outcome. When the parties began their joint venture, they were aware of a pending action before the Circuit Court of Roane County—the Tourney case⁹ — which involved a large group of oil and gas lessors seeking damages against Columbia for alleged royalty underpayments.¹⁰ Due to concerns based on the proposed class size and differing lease terms, it was unclear for some time whether that case would be certified as a class action.

Following its decision to certify the class in Tawney,¹¹ the circuit court imposed a deadline of October 15, 2004, for class members to opt out of the class action. Despite the recommendation by Bowles Rice that the land companies exercise the option to pursue their claims in the Circuit Court of Kanawha County rather than as a part of the class action, the land companies decided to participate in the Tawney case.

From that point forward, the possibility that Bowles Rice would be prosecuting independent claims for the land companies ceased to exist. And, while Bowles Rice registered a formal appearance in Tourney on behalf of a subclass composed of its land company clients,¹² Marvin Masters, as lead counsel, was in control of the litigation decisions affecting the plaintiff class.¹³ When Mr. Lane approached class counsel to inquire about allowing Gaddy to serve as an expert consultant, Mr. Masters stated that he had already retained an expert witness and had no use for Gaddy’s services.

He did indicate, however, a willingness to seek court approval of the claim evaluation work Gaddy had previously performed if the plaintiffs were successful in establishing their royalty claims. In February 2006, Mr. Lane informed Gaddy that he would need to submit an invoice to the circuit court reflecting hourly rate charges for its claim evaluation work.

On January 31, 2007, during the week after the jury verdict was returned in Tawney, 14 Gaddy submitted an invoice to Bowles Rice for the amount of \$367,225. This invoice, which we refer to as the “Bullock invoice,” purported to charge for work performed by Mr. Bullock on a weekly basis from January 1, 2000, through the end of *5822006.15 Because the invoice reflected time for work that preceded any agreement between the respondents and Gaddy by more than four years as well as charges for work that clearly post-dated the “opt out” date of October 15, 2004, Mr. Lane told Mr. Bullock he could not submit that invoice to the trial court for payment approval.

Based on Mr. Lane’s insistence that a new invoice reflecting work performed by Gaddy beginning in March 2004 would be required, Gaddy submitted a revised invoice to Bowles Rice on February 14, 2007. That invoice, which we refer to as the “McCullough invoice,” set forth a total of \$74,275 in charges which pertained primarily¹⁶ to work performed by Gaddy’s Vice President Frank McCullough¹⁷ from March 5 through July 27, 2004.

Bowles Rice submitted the McCullough invoice to the circuit court and obtained approval for the work and expenses Gaddy reflected on the invoice. When Bowles Rice tendered payment to Gaddy for the full amount of the McCullough invoice after receiving its counsel fee and expense reimbursements, the payment was refused. Gaddy later instituted this civil action against the respondents on May 14, 2010, asserting claims for breach of contract; professional negligence; negligence; gross negligence; negligent misrepresentation; fraud; conversion; promissory estoppel; unjust enrichment; and quantum meruit.

In its motion to dismiss the complaint, the respondents argued that the doctrine of illegality stood as a bar to the enforcement of the alleged fee-sharing agreement¹⁸ in view of the public policy violation indicated by the Rules of Professional Conduct (the “Rules”).

In ruling on the motion to dismiss, the trial court observed that this Court had never addressed the precise question of whether the ethical violation that results from a fee-sharing agreement between a lawyer and a nonlawyer would render the agreement void and unenforceable as a matter of public policy.¹⁹ Looking to the language designated in the “scope” section of the Rules, the trial court found guidance in the language which provides that the rules “are not designed to be a basis for civil liability” but are offered to “provide guidance to lawyers and to provide a structure for regulating conduct through disciplinary agencies.” Citing both the hortative introductory language of the Rules and the lack of governing precedent, the trial court denied the respondents’ motion to dismiss.

After discovery had been completed, the respondents filed a motion seeking summary judgment. Upon considering the respondents' argument that application of the doctrine of impracticability²⁰ excused the performance of any alleged fee-sharing agreement, the trial court agreed and granted summary judgment to the respondents as to the petitioner's breach of contract claim by order entered on September 19, 2011.

In its subsequent ruling, which was entered on January 12, 2012, the trial court granted summary judgment to the respondents on the remaining counts of the complaint, expressly finding no genuine issues of material fact as to any of the multiple claims asserted by the petitioner. It is from these adverse rulings that the petitioner seeks relief. II. Standard of Review Our review of the trial court's grant of summary judgment is *de novo*.

See Syl. *583Pt. 1, *Painter v. Peavy*, 192 W.Va. 189, 451 S.E.2d 755 (1994). It is axiomatic that summary judgment "should be granted only when it is clear that there is no genuine issue of fact to be tried and inquiry concerning the facts is not desirable to clarify the application of the law." Syl. Pt. 3, *Aetna Cas. & Sur. Co. v. Fed. Ins. Co.*, 148 W.Va. 160, 133 S.E.2d 770 (1963).

Against these standards, we proceed to determine whether the trial court's decision to grant summary judgment to the respondents was in error. III. Discussion A. Doctrine of Impracticability In its first order granting summary judgment in this matter, the trial court addressed the applicability of the doctrine of impracticability to the petitioner's breach of contract claim.

Once the land companies decided to participate in the Tawney class action, the respondents contend that the parties were no longer capable of performing the alleged fee-sharing agreement as that agreement presumed that Bowles Rice would individually prosecute the claims of the land companies.

As a consequence, the respondents argued that even if a jury should find the existence of a fee-sharing agreement between the parties, the doctrine of impracticability would excuse their performance of all obligations under the agreement. This doctrine, which was previously referred to as the doctrine of impossibility, developed through the common law as a means of alleviating, in limited circumstances, the harsh results brought about by requiring absolute contractual performance.

See *Waddy v. Riggleman*, 216 W.Va. 250, 256, 606 S.E.2d 222, 228 (2004). Adopting the modern position — the rule of impracticability — this Court held in syllabus point two of *Riggleman*: Under the doctrine of impracticability, a party to a contract who claims that a supervening event has prevented, and thus excused, a promised performance must demonstrate each of the following: (1) the event made the performance impracticable; (2) the nonoccurrence of the event was a basic assumption on which the contract was made; (3) the impracticability resulted without the fault of

the party seeking to be excused; and (4) the party has not agreed, either expressly or impliedly, to perform in spite of impracticability that would otherwise justify his nonperformance.

Id. at 252, 606 S.E.2d at 224.²¹ In its ruling, the circuit court found that the fee-sharing agreement alleged by Gaddy presupposed that Bowles Rice would individually prosecute civil actions against Columbia on behalf of the land companies; that Bowles Rice would enter into a contingent fee agreement with each of those land company clients entitling it to a fee of one-third of any recovery; that Bowles Rice would rely on Gaddy to provide expert litigation support services for the claims against Columbia; and that Bowles would tender to Gaddy one-third of its one-third fee in the event of any recovery.

As the trial court reasoned, in applying the factors set forth in *Riggleman*, the non-occurrence of the presupposed events rendered performance by Gaddy and the respondents impracticable. In reaching that decision, the trial court determined that the respondents did not control the decision of the landowner clients with regard to their participation in the Tawney class action; did not have control of the Tawney litigation; did not enter into contingency fee agreements with the landowner clients; and did not have control over the decision to hire an expert consultant in the Tawney case.

Central to the application of the doctrine of impracticability is a determination that the party who seeks to be excused from performance was not at fault or had no control as to the nonoccurrence of the presupposed event upon which the contract depended. See *Frederick Mgt. Co. v. City Nat'l Bank*, 228 W.Va. 550, 560, 723 S.E.2d 277, 287 (2010) (holding that genuine issues of fact regarding fault of party seeking to be excused from contract performance prevented application of doctrine of impracticability).

In this case, the trial court found that “the uncontradicted evidence is that Bowles Rice and J. Thomas Lane did not cause, directly or indirectly, the large landowner group of clients to decide to remain in the Tawney class action litigation.” As the circuit court reasoned, [t]his was the event that set in motion the impracticability of performance by both Plaintiff Gaddy and Defendants Bowles Rice and J. Thomas Lane.” In challenging the trial court’s ruling on this issue, Gaddy maintains that it provided litigation support for the plaintiffs in the Tawney case.

The record does not support this contention. The bulk of the work that Gaddy performed,²² and for which it sought and the court approved payment, predated the October 2004 “opt out” date. When Mr. Lane refused to submit the Bullock invoice purporting to delineate work performed from 2000 to 2006, and then Mr. Bullock subsequently transmitted the McCullough invoice to Mr. Lane as a replacement document without any correspondent charges for his time, Mr. Bullock essentially acknowledged that the first invoice was fabricated.

And, when Mr. Lane, upon his receipt of the McCullough invoice, inquired of Mr. Bullock regarding an additional invoice reflecting his personal time charges, Mr. Bullock stated by means

of electronic correspondence dated February 11, 2007, that he would not be submitting a separate invoice as he “didn’t keep good enough record.” [sic] The record in this case supports the trial court’s finding that “the undisputed evidence... shows that Gaddy in fact did stop working on these claims in 2004, at the time the large landowner clients refused Defendant Lane’s recommendation and elected to remain as class members in the Tawney litigation.” Mr. Bullock’s affidavit, as the respondents point out, lacks any chronological point of reference regarding his “perform[ance of] an enormous amount of work that took years to complete.”²³ That vague avowal²⁴ and the complete lack of any time submission by Mr. Bullock for the relevant time period (February/March 2004 to October 2004) suggests that whatever time Mr. Bullock personally invested in the matter preceded the decision of the parties to jointly investigate the royalty underpayment issues.

Moreover, there is no evidence that the respondents agreed, as part of the alleged fee-sharing agreement, to share fees with Gaddy even if the presupposed events did not transpire (i.e. to perform despite the occurrence of impracticability).

Having determined that the trial court correctly applied the doctrine of impracticability, we find no error in the trial court’s decision to grant summary judgment as to the breach of contract claims under this doctrine. B. Attorney-Client Relationship In its order of September 19, 2011, the trial court determined that there were no *585 genuine issues of material fact with regard to whether there was an attorney-client relationship between Gaddy and the respondents.

The circuit court ruled that only one conclusion can be drawn from the undisputed facts, and it is that the relationship was one between a law firm representing certain clients on the one hand and, on the other, a litigation support service provider engaged by the law firm/attorney to provide services for those same clients in anticipated litigation.

To challenge this ruling, Gaddy offered the deposition testimony of one of its employees — Mr. McCullough — where he indicated his personal opinion that Bowles Rice was Gaddy’s attorney as well as Mr. Lane’s proffer of “advice” to Gaddy that it not appear at the hearing before the circuit court in Tawney on the issue of fees and expenses. There was never any assertion, as the respondents make clear, that Gaddy had any intention of being a party-plaintiff in any litigation that might ensue against Columbia.

A review of the submitted record in this matter demonstrates a working relationship between Gaddy and the respondents for the purpose of evaluating potential royalty underpayment claims for their mutual clients. The record does not support Gaddy’s contention that the respondents undertook a client-lawyer relationship with regard to Gaddy. Furthermore, as the respondents note, Gaddy never articulated any breach of a professional duty owed to it by them or offered any evidence tending to support any alleged breach.²⁵ Finding no error as to the trial court’s ruling on the lack of an attorney-client relationship between Gaddy and the respondents, we coextensively

find no error in the trial court's decision to grant summary judgment on the petitioner's professional negligence claim.

C. Fraud The petitioner's fraud claim is wholly predicated on the alleged fee-sharing agreement. After reasserting the terms of the alleged agreement, the petitioner avers that the respondents made unspecified material and false representations with regard to the alleged promise to share the prospective contingency fee.

In its analysis of the fraud claim, the trial court stated: The undisputed material facts demonstrate that Gaddy's evidence is... that a promise was made by Defendants to pay Gaddy 1/3 of a 1/3 contingency fee and a failure to pay such sum. Gaddy has no evidence that Bowles Rice or Mr. Lane made any "intentional misrepresentation of a past or existing fact." In proceeding to grant summary judgment on this claim, the trial court recognized: " 'Fraud cannot be predicated on a promise not performed.

To make it available there must be a false assertion in regard to some existing matter by which a party is induced to part with his money or his property.' Syllabus Point 1, *Love v. Teter*, 24 W.Va. 741 (1884)." Syl. Pt. 3, *Croston v. Emax Oil Co.*, 195 W.Va. 86, 464 S.E.2d 728 (1995). Further addressing the scope of fraud, we explained in *Croston* that [A]ctionable fraud must ordinarily be predicated upon an intentional misrepresentation of a past or existing fact and not upon a misrepresentation as to a future occurrence.

Somewhat similarly, it cannot be based on statements which are promissory in nature or which constitute expressions of intention, unless the non-existence of the intention to fulfill the promise at the time it was made is shown. *Id.* at 90, 464 S.E.2d at 732 (emphasis supplied).

As was the case in *Croston*, there is no evidence that any representations made by the respondents were untruthful expressions of intention; what the evidence demonstrates instead is "that subsequent events rendered the execution of the intention... [impossible]." *Id.* at 91, 464 S.E.2d at 733. Simply put, the petitioner has fundamentally failed to demonstrate the critical elements necessary to prove fraud.

See Syl. Pt. 1, *Lengyel v. Lint*, 167 W.Va. 272, 280 S.E.2d 66 (1981).²⁶ *586 Rather than citing to intentional misrepresentations that the respondents made about existing or past facts to prove its fraud case, the petitioner simply redoubled its efforts in trying to prove the existence of the alleged oral fee-sharing agreement.²⁷ And, by taking this tack, the petitioner has demonstrated what the respondents argued: that the fraud claims asserted by petitioner were simply breach of contract claims masquerading as fraud claims.

In seeking to prevent the recasting of a contract claim as a tort claim, courts often apply the "gist of the action" doctrine. Under this doctrine, recovery in tort will be barred when any of the following factors is demonstrated: (1) where liability arises solely from the contractual

relationship between the parties; (2) when the alleged duties breached were grounded in the contract itself; (3) where any liability stems from the contract; and (4) when the tort claim essentially duplicates the breach of contract claim or where the success of the tort claim is dependent on the success of the breach of contract claim.

Star v. Rosenthal, 884 F.Supp.2d 319, 328-29 (E.D.Pa.2012); accord *Backwater Props., LLC v. Range Resources-Appalachia, LLC*, No. 1:10CV103, 2011 WL 1706521 at *6 (N.D.W.Va.2011) (recognizing that “[u]nder the ‘gist of the action’ doctrine, a tort claim arising from a breach of contract may be pursued only if the action in tort would arise independent of the existence of the contract”) (internal citations omitted and quoting *Syl.*

Pt. 9, in part, *Lockhart v. Airco Heating & Cooling, Inc.*, 211 W.Va. 609, 567 S.E.2d 619 (2002)); *Cochran v. Appalachian Power Co.*, 162 W.Va. 86, 92-93, 246 S.E.2d 624, 628 (1978) (stating that “where the gist of the action is the breach of contract... additional averments... will not convert the cause of action into one for tort”) (quoting 1 Am. Jur. 2d Actions § 8 (1962)).

Succinctly stated, whether a tort claim can coexist with a contract claim is determined by examining whether the parties’ obligations are defined by the terms of the contract. See *Goldstein v. Elk Lighting, Inc.*, No. 3:12-CV-168, 2013 WL 790765 at *3 (M.D.Pa.2013). While the trial court’s grant of summary judgment on the fraud claim was not decided pursuant to the “gist of the action” doctrine, we think it is obvious that the petitioner’s fraud claims were clearly contract claims disguised as tort claims as the source of the alleged breach of duties was the alleged fee-sharing agreement and not “the larger social policies embodied by the law of torts.” *Goldstein*, at *3.

Because we find no error in the trial court’s determination that the petitioner failed to introduce evidence of an intentional misrepresentation of a past or existing fact made by the respondents, we find no basis for disturbing the grant of summary judgment on the petitioner’s claim of fraud. D. Negligence, Gross Negligence and Intentional Breach These claims, combined in one count of the complaint, were supported by the bare bones averment that “Defendants negligently, fraudulently and intentionally breached their agreement with, and duty to” the petitioner.

The trial court dispensed with this count by ruling that “this is nothing more than Gad-dy’s breach of contract claim couched in tort terminology” and referenced its previous grant of summary judgment on the contract claim. Referring to the need for a legal duty upon which to predicate an alleged tort, the circuit court opined: “The only basis alleged by Gaddy for a legal duty owed to it by Mr. Lane and Bowles Rice is the alleged attorney-client relationship, and the Court has *587already ruled that there was no such relationship between Gaddy and the defendants.” In challenging this ruling, Gaddy asserted that in every contract there is a covenant of good faith and fair dealing.

However, as the respondents observe, this covenant “does not provide a cause of action apart from a breach of contract claim.” *Highmark West Virginia, Inc. v. Jamie*, 221 W.Va. 487, 492, 655 S.E.2d 509, 514 (2007). It has been observed “that the West Virginia Supreme Court of Appeals has declined to recognize an independent claim for a breach of the common law duty of good faith and has instead held that such a claim sounds in breach of contract.” *Corder v. Countrywide Home Loans, Inc.*, No. 2:10-0738, 2011 WL 289343 at *3 (S.D.W.Va.2011) (internal quotation marks and citation omitted).

Given the clear contractual nature of this claim and the circuit court's proper grant of summary judgment to the contract-based claims, we find no error in the trial court's decision to grant summary judgment on the petitioner's claims of negligence, gross negligence, and intentional breach. E.Negligent Misrepresentation The circuit court concluded that this count, like the previous count, was directly tied to the breach of contract allegations.

As with the group of claims couched in negligence, the previous disposition of the contract claim and the lack of any duty owed to Gaddy by the respondents compel the conclusion that the trial court's grant of summary judgment on the petitioner's claim of negligent misrepresentation was not made in error. F.Conversion This claim, like the others, is predicated on the alleged fee-sharing agreement.

Gaddy argues that the respondents' failure to give it one-third of the attorney's fees it was awarded in *Tawney* amounted to a wrongful conversion of property which belonged to Gaddy. Critical to any claim for conversion, however, is “title or right of possession.” See *Thompson Dev., Inc. v. Kroger Co.*, 186 W.Va. 482, 487, 413 S.E.2d 137, 142 (1991) (citation omitted).

As the circuit court opined, “[b]ecause Gaddy has not demonstrated a right to possession of any portion of the Bowles Rice fee, its claim for conversion fails.” Accordingly, we find no error in the trial court's decision to award summary judgment on the petitioner's claim of conversion. G. Promissory Estoppel Gaddy asserted in its complaint that the respondents “are estopped from claiming ownership of and retaining” its money with reference to the award of attorney's fees in the *Tawney* case.

The trial court concluded that the doctrine of promissory estoppel has no application to this case. We agree. While Gaddy argues that it “has proven that it relied on the promise that... [Mr.] Lane made to its detriment,” the record in this case fails to show the existence of that alleged fee-sharing agreement.²⁸ And, the petitioner, as the respondents observe, specifically chose not to accept payment of the fees that it previously submitted for the trial court's approval.²⁹ Absent proof of the alleged agreement, we cannot conclude that the trial court erred in determining that summary judgment was warranted on the petitioner's promissory estoppel claim.

H. Unjust Enrichment It is axiomatic that property which is the subject of an unjust enrichment claim must have been acquired by means of fraud or other similar circumstances which negate the property holder's continued retention of the subject property. See *Annon v. Lucas*, 155 W.Va. 368, 382, 185 S.E.2d 343, 352 (1971) (recognizing that relief for unjust enrichment is provided where "property which has been acquired by fraud, or... it is against equity that it should be retained by the person holding it").

Because the trial court had previously rejected the petitioner's claim of fraud, the trial court concluded that this claim must likewise fail. In challenging *588this ruling, Gaddy merely states its disagreement with the trial court's decision to grant judgment against it on the claim of fraud.

We find no basis for concluding that the trial court committed error in granting summary judgment on the petitioner's claim grounded in unjust enrichment. I. Quantum Meruit From the outset, Gaddy recognized that it might not be able to establish an enforceable contract and thus included a count in its complaint through which it asserted entitlement to recovery under quantum meruit.

By definition, "such a claim requires as an element of recovery that the services at issue were performed under such circumstances by the individual seeking recovery that he reasonably expected to be paid for such services by the person sought to be charged." *Copley v. Mingo Co. Bd. of Educ.*, 195 W.Va. 480, 486-87, 466 S.E.2d 139, 145-46 (1995). Examining the petitioner's claim that it was entitled to more than the fees submitted in the McCullough invoice, the trial court initially focused on the fact that Gaddy was not asked by Bowles Rice to perform any additional work after the claim evaluations were completed in July 2004 and that Gaddy did not "dispute [the respondents' contention] that its work product was never used in Tawney."

In addition, the circuit court referenced Mr. Bullock's "failure to keep sufficient record of his work or time devoted to the Columbia matter to be able to create an invoice for that work." After considering Gaddy's submitted documentation of its work during the relevant time period, the trial court rejected Gaddy's claim for quantum meruit relief but ruled that "Gaddy is entitled to receive the sum of \$74,275.00 reflected in the McCullough invoice."³⁰ Barring any further submission of legitimate invoices, the trial court had no other basis from which to determine that Gaddy was entitled to be paid more money.

The petitioner complains that the amount reflected in the McCullough invoice "is not enough to compensate Gaddy for its work." While that may be true in the abstract, other than the charges included in the McCullough invoice, there was simply no verifiable proof of work that Gaddy performed relevant to this matter.

Accordingly, we find no error in the trial court's decision to grant summary judgment on the petitioner's claim seeking relief in quantum meruit. IV. Conclusion Based on the foregoing, the decision of the Circuit Court of Roane County is affirmed. Affirmed. Justice DAVIS and Justice

LOUGHRY concur and reserve the right to file concurring opinions. Justice KETCHUM dissents and reserves the right to file a dissenting opinion..

Rather than directly pursuing relief from Columbia Natural Resources through either individual actions or a consolidated action as initially contemplated by Gaddy and Mr. Lane, the land companies opted to join a class action that involved approximately 8,000 plaintiffs. See *Estate of Tawney v. Columbia Natural Resources*, Civil Action No. 03-C-10E, Roane County Circuit Court..

By ruling entered on September 19, 2011, the circuit court initially granted summary judgment as to all claims arising from the alleged breach of contract. In a subsequent order entered on January 12, 2012, the circuit court granted summary judgment on the remaining counts asserted by Gaddy in this civil action.. Gaddy is a company that provides land and natural resource management services..

Mr. Bullock stated in his affidavit that he "explored why Columbia Gas routinely paid approximately 67% less royalties than other gas companies.". The parties concur that the flat fee charged to the land companies for the initial evaluations did not fully compensate either of them for their time and work product.. Gaddy would send a separate invoice for each damage evaluation it performed and Bowles Rice would then invoice the lessor for the total fee of \$1,750.

Upon its receipt of payment, Bowles Rice would remit \$750 to Gaddy in payment of its submitted invoice.. Gaddy had no dispute with the fee distribution for the claim evaluations. See *supra* note 6.. The petitioner readily admits that Mr. Lane explained that a fee-sharing agreement between a lawyer and a nonlawyer was prohibited; Gaddy maintains, however, that Mr. Lane suggested there were ways to get around this fee-sharing impediment..

See *supra* note 1.. That action was initiated on February 3, 2003.. Certification was approved by the circuit court's order entered on February 27, 2004; this Court, by order entered on June 10, 2004, refused a petition seeking a writ of prohibition to prevent enforcement of the certification ruling.. This appearance occurred on December 7, 2004.. Marvin Masters and the law firm of Masters & Taylor, L.C. and Michael W. Carey and George M. Scott and the law firm of Carey, Scott & Douglas were appointed as class counsel for the plaintiffs in the Tawney case in the certification order..

The verdict returned was for more than 400 million dollars.. The amount of fees that Mr. Bullock sought for his time in the matter was \$258,400.. While there were no charges included on the McCullough invoice for work performed solely by Mr. Bullock, there were three charges of two to four hours included for work performed by Gaddy employees, which totaled less than one thousand dollars.

While all three of these charges occurred in 2006, it appears that they relate to internal meetings among Gaddy employees pertaining in one instance to a review of time charges.. Mr. McCullough

began working at Gaddy as an independent contractor in mid-2003 and immediately started looking into the royalty payment issues involving Columbia..

In moving to dismiss the complaint, the respondents denied the existence of the alleged fee-sharing agreement.. See R. Prof'l Cond. 5.4 (prohibiting fee-sharing agreements between lawyers and nonlaw-yers).. See Syl. Pt. 2, *Waddy v. Riggleman*, 216 W.Va. 250, 606 S.E.2d 222 (2004).. Our holding in *Riggleman* was informed by the Restatement (Second) of Contracts section entitled Discharge by Supervening Impracticability, which provides: Where, after a contract is made, a party's performance is made impracticable without his fault by the occurrence of an event the nonoccurrence of which was a basic assumption on which the contract was made, his duty to render that performance is discharged, unless the language or the circumstances indicate the contrary.

216 W.Va. at 257, 606 S.E.2d at 229 (quoting Restatement (Second) of Contracts § 261 (1979)).. See supra note 16.. In explanation of what work he performed, Mr. Bullock stated: I regularly conducted research into Columbia Gas' post-production expenses, administrative expenses, and impression expenses. I also researched Columbia Gas' Securities and Exchange Commission (SEC) filings and compared those filings with the filings of other gas companies....

I contacted numerous land companies, engineers, and attorneys to discuss the legality of Columbia Gas' actions. I also coordinated numerous meetings with potential litigants against Columbia Gas.. The respondents suggest that Mr. Bullock's affidavit, signed a month and a half after his deposition was taken, conflicts with his deposition testimony and thus renders it a "sham affidavit."

See *Kiser v. Caudill*, 215 W.Va. 403, 410, 599 S.E.2d 826, 833 (2004). At his deposition, Mr. Bullock stated that he had no idea whether any of Gaddy's work product had been used in the Tawney case. As to the question of whether Gaddy had been asked by Bowles Rice to do any work relating to Columbia once the claim evaluation work performed by Mr. McCullough was completed, Mr. Bullock could not provide an affirmative answer.

Mr. Bullock did testify, however, that he, personally, was not asked to do any work after the claim evaluation period ended.. Gaddy's failure to produce any billing statements from the respondents "for services rendered" further supports the lack of any client-lawyer relationship between the parties..

As we held in *Lengyel*, *586The essential elements in an action for fraud are: "(1) that the act claimed to be fraudulent was the act of the defendant or induced by him: (2) that it was material and false; that plaintiff relied upon it and was justified under the circumstances in relying upon it; and (3) that he was damaged because he relied on it." *Horton v. Tyree*, 104 W.Va.

238, 242, 139 S.E. 737 (1927). 167 W.Va. at 272-73, 280 S.E.2d at 67, syl. pt. 1.. While the petitioner points to electronic communications from Mr. McCullough to Mr. Lane in which Mr. McCullough sought on several occasions in 2007 to obtain a written acknowledgment of a "verbal understanding" of an alleged agreement, the record is utterly devoid of any such writing by which the respondents agreed to a fee-splitting arrangement..

We wish to make clear that this Court is not deciding the issue of whether Mr. Lane made any type of oral promise to share fees with Gaddy. The issues before us do not require that we make such a determination.. The respondents remain prepared to retender these funds to Gaddy.. See supra note 29.