

OTHER

Comerica Trust Services Fee

No. CAS 11/23, Other

SUMMARY

This document is a fee schedule for Comerica Trust Services, detailing trustee compensation structures for various fiduciary arrangements including full delegated investment management, directed trusts, irrevocable life insurance trusts, special needs trusts, and estate settlement services. It sets forth asset-based tiered percentage fees, minimum account sizes (e.g., \$1,000,000 for standard trusts), minimum annual fees (e.g., \$4,000), and additional charges for tax preparation, illiquid assets, insurance policies, and extraordinary services. The schedule also includes important conditions such as a two-year fee requirement for illiquid assets, early termination fees, and the exclusion of co-trustee or third-party advisor fees.

CASE DETAILS

JURISDICTION	Other
DOCKET	CAS 11/23
DISPOSITION	other
PRECEDENTIAL VALUE	non_precedential

TOPICS

trusts estate planning probate guardianships elder law

PRACTICE AREAS

Trusts and Estates Banking and Finance

KEY QUOTATIONS

“Comerica and its affiliates do not provide tax or legal advice. Please consult with your tax and legal advisors regarding your specific situation.” (TRUST SERVICES CAS 11/23)

“Securities and other non-deposit investment products are not insured by the FDIC; are not deposits or other obligations of or guaranteed by Comerica Bank or any of its affiliates; and are subject to investment risks, including possible loss of principal invested.” (TRUST SERVICES CAS 11/23)

FACTUAL BACKGROUND

The document is a fee schedule for trust services offered by Comerica Bank & Trust, N.A., effective November 2023. It outlines fee tiers for full fiduciary trusts with delegated investment management, directed trusts, interests in closely-held businesses, irrevocable life insurance trusts, special needs trusts, guardianships, conservatorships, and estate settlement services. The schedule includes minimum account sizes, annual minimum fees, and percentage-based fee brackets tied to asset values. It also includes important notes regarding tax return charges, early closure fees, co-trustee arrangements, insurance policy fees, and extraordinary service charges.

DISPOSITION

other

OPINION

Comerica Trust is a unit of Comerica Wealth Management which consists of various divisions and affiliates of Comerica Incorporated, including Comerica Bank, Comerica Bank & Trust, N.A. and Comerica Insurance Services, Inc. and its affiliated insurance agencies. Strategic alliance organizations of Comerica Bank & Trust, N.A. are neither subsidiaries nor affiliates of Comerica Incorporated or Comerica Bank & Trust, N.A.

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COMERICA ADVISOR SOLUTIONS Trust Services FEE SCHEDULE TRUST SERVICES CAS 11/23 Full Fiduciary Trust Fees for Delegated Investment Management: Comerica Bank & Trust, N.A. acts as trustee with investment management delegation to a third-party investment advisor (non-inclusive of the third-party investment advisor fees). Minimum Account \$1,000,000 Minimum Annual Account Trust Fee \$4,000 • First \$1,000,000 0.50% • Next \$2,000,000 0.40% • Next \$2,000,000 0.35% • Next \$5,000,000 0.30% • Next \$10,000,000 0.25% • Next \$30,000,000 0.18% • Next \$50,000,000 0.15% • Next \$100,000,000 0.10% Directed Trust Fees: Comerica Bank & Trust, N.A. acts as administrative trustee.

The client or an authorized party appoints an investment advisor to manage the trust assets. Minimum Account \$1,000,000 Minimum Annual Account Trust Fee \$4,000 • First \$1,000,000 0.40% • Next \$2,000,000 0.30% • Next \$2,000,000 0.25% • Next \$5,000,000 0.20% • Next \$10,000,000 0.18% • Next \$30,000,000 0.15% • Next \$50,000,000 0.12% • Next \$100,000,000 0.08% Interests in LLC/LP/Closely-Held Business, Promissory Notes: Minimum Account \$1,000,000 Annual Value Annual Flat Fee • \$1,000,000 - \$5,000,000 \$5,000 • \$5,000,000 - \$20,000,000 \$10,000 • \$20,000,000 - \$50,000,000 \$20,000 • Over \$50,000,000 Fee Quote

Provided Comerica Trust is a unit of Comerica Wealth Management which consists of various divisions and affiliates of Comerica Incorporated, including Comerica Bank, Comerica Bank & Trust, N.A. and Comerica Insurance Services, Inc. and its affiliated insurance agencies.

Strategic alliance organizations of Comerica Bank & Trust, N.A. are neither subsidiaries nor affiliates of Comerica Incorporated or Comerica Bank & Trust, N.A. Securities and other non-deposit investment products are not insured by the FDIC; are not deposits or other obligations of or guaranteed by Comerica Bank or any of its affiliates; and are subject to investment risks, including possible loss of principal invested.

Comerica and its affiliates do not provide tax or legal advice. Please consult with your tax and legal advisors regarding your specific situation. COMERICA ADVISOR SOLUTIONS Trust Services FEE SCHEDULE TRUST SERVICES CAS 11/23 Irrevocable Life Insurance Trusts* Minimum Face Value \$2,500,000 Minimum Annual Trustee Fee \$3,000 *Comerica Bank & Trust, N.A. does not accept stand-alone life insurance trusts.

Special Needs Trusts, Settlement Preservation Trusts, Guardianships, and Conservatorship Fees: Comerica Bank & Trust, N.A. acts as trustee on behalf and for the benefit of the estate of a child or adult, living with a disability.

We will serve as trustee over both administration and investment management. Additionally, Comerica can serve as a corporate fiduciary for Guardianship, Conservatorship and Court Settlement arrangements. Minimum Account \$1,500,000 Minimum Annual Account Trust Fee \$7,000 • First \$1,000,000 0.70% • Next \$2,000,000 0.60% • Next \$2,000,000 0.55% • Next \$5,000,000 0.50% • Next \$10,000,000 0.40% • Next \$30,000,000 0.30% • Next \$50,000,000 0.25% • Next \$100,000,000 0.20% Estate Settlement, Real Estate & Closely Held Business Management Fees: Comerica Bank & Trust, N.A. will charge fees for services related to Estate Settlement, trust-owned Real Estate, closely held business assets, agency and custodian accounts.

A copy of the corresponding service fee schedule will be furnished prior to the services being provided. Comerica Trust is a unit of Comerica Wealth Management which consists of various divisions and affiliates of Comerica Incorporated, including Comerica Bank, Comerica Bank & Trust, N.A. and Comerica Insurance Services, Inc. and its affiliated insurance agencies.

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Comerica and its affiliates do not provide tax or legal advice. Please consult with your tax and legal advisors regarding your specific situation. COMERICA ADVISOR SOLUTIONS Trust

Services FEE SCHEDULE Important Notes for all Accounts: 1. Fees are charged monthly in arrears. Comerica Bank & Trust, N.A. requires 2 years of annual fees for illiquid assets, at the time the trust is funded.

2. Accounts requiring a tax return or tax letter will be charged annually on the following schedule:
• Irrevocable/Grantor Trusts: \$600 • Charitable Trusts: \$600 • 990/990PF: \$1,000/1,300 • Tax information sent to outside preparer: \$250 3. Comerica may charge any account closed within two (2) years of opening the greater of the accounts already paid annual fee or a full year's fee on the market value of the account as of the last day of the month preceding the date on which Comerica Bank was removed as trustee.

4. In addition to the annual trustee fee, there shall be an additional annual fee of \$1,000 charged for each limited partnership or LLC held in trust and not managed by Comerica Bank & Trust, N.A. 5. This fee schedule lists fees that are payable solely to Comerica. Any fees of co-trustees would be in addition to the fees set out in this schedule. 6. Insurance Policies: For all insurance trusts, Comerica will charge an additional annual fee of \$500 for each additional life insurance policy held within the trust.

For non-insurance trusts, Comerica will charge an annual insurance policy review fee of \$200, per policy. Additional charges apply to policies not on annual premium mode which require additional Crummey letters. 7. Comerica Bank & Trust, N.A. may charge additional fees for extraordinary services including but not limited to the following: • Attendance at atypical client meetings away from Comerica's principal office location; facilitating trust amendments, and real property investments, structures and mortgages; establishing and administering credit facilities; managing and valuing special restricted or unpriced securities, recovering class action proceeds, holding or valuing unusual assets; preparation of additional requested reports or revision of financial statements.

Some extraordinary services may be provided on an hourly billing basis, at a rate not to exceed \$500 per hour. All costs and expenses (including legal or professional fees) associated with the preparation or filing of a formal or informal accounting will be paid by the account. 8. Comerica's fee schedule is subject to change from time to time and any future changes may be applied to all accounts subject to this schedule.

9. Real Estate: When unusual or extraordinary services are required, reasonable additional charges will be assessed based on the duties and responsibilities involved and the total time spent. Examples include environmental remediation, fire claims and repairs, forfeiture or foreclosure.

TRUST SERVICES CAS 11/23