

MASSACHUSETTS SUPREME JUDICIAL COURT

Commonwealth v. Little

453 Mass. 766 (2009) · Decided May 14, 2009

SUMMARY

The Massachusetts Supreme Judicial Court considered whether a narcotics investigator properly testified as an expert regarding possession of marijuana with intent to distribute and whether the trial judge properly ruled that the defendant’s prior drug-distribution convictions could be used for impeachment. The court upheld the admission of the expert testimony and found the evidence sufficient to support the charge. It nevertheless held that the ruling on the prior convictions created a substantial risk of a miscarriage of justice, reversed the conviction, and remanded for a new trial.

CASE DETAILS

COURT	Massachusetts Supreme Judicial Court
WRITING FOR THE COURT	Cordy, J.; Spina, J.
JURISDICTION	Massachusetts
DECIDED	May 14, 2009
DISPOSITION	reversed_and_remanded
PROCEDURAL POSTURE	The defendant was convicted after a jury trial of possession of a Class D substance, marijuana, with intent to distribute. The Supreme Judicial Court granted direct appellate review of his appeal.
STANDARD OF REVIEW	Admission of expert testimony is reviewed for abuse of discretion or error of law. Unobjected-to expert testimony is reviewed for a substantial risk of a miscarriage of justice. The denial of a motion for a required finding of not guilty is reviewed in the light most favorable to the Commonwealth to determine whether any rational trier of fact could have found the essential elements beyond a reasonable doubt. Evidentiary rulings concerning prior convictions are reviewed for abuse of discretion, but an issue not preserved by an objection at trial is reviewed for a substantial risk of a miscarriage of justice.
PRECEDENTIAL VALUE	Published opinion of the Massachusetts Supreme Judicial Court; precedential.
PARTIES	Commonwealth v. Christopher Little

TOPICS

expert testimony evidence criminal procedure appellate procedure preservation of error

PRACTICE AREAS

criminal law criminal procedure evidence appellate practice

QUESTIONS PRESENTED

1. Whether the trial judge properly admitted a narcotics investigator's expert testimony concerning whether the circumstances were consistent with possession for distribution rather than personal use.
2. Whether the evidence was sufficient to support a finding beyond a reasonable doubt that Little possessed marijuana with intent to distribute.
3. Whether the trial judge abused his discretion and created a substantial risk of a miscarriage of justice by ruling that substantially similar prior drug-distribution convictions could be admitted to impeach Little if he testified.

HOLDINGS

1. The trial judge did not abuse his discretion in permitting Detective Keating to testify as an expert regarding whether the marijuana and surrounding circumstances were more consistent with distribution than personal use.
2. Any portions of Keating's testimony that exceeded his expertise did not require reversal because Little failed to object and the testimony did not create a substantial risk of a miscarriage of justice.
3. The evidence was sufficient for a rational jury to find beyond a reasonable doubt that Little possessed marijuana with intent to distribute, and the trial judge properly denied the motion for a required finding of not guilty.
4. The trial judge erred in ruling that Little's prior convictions for drug distribution and possession with intent to distribute would be admitted if he testified.

KEY QUOTATIONS

"The similarity of the crimes should have raised a "red flag." Instead, that factor was employed as a basis for admitting the convictions." (at 774)

"The judge's decision effectively prevented him from doing so, thereby creating a substantial risk of a miscarriage of justice." (at 775)

FACTUAL BACKGROUND

Police stopped Christopher Little while he was driving a vehicle with an expired inspection sticker and learned that his driver's license was suspended. After arresting him, officers found fifteen individually packaged bags of marijuana, \$254 in cash, and a cellular telephone, but no smoking paraphernalia. A narcotics investigator testified that the circumstances were more consistent with intent to distribute than personal use. The trial judge also ruled that the Commonwealth could use Little's prior drug-distribution convictions if he testified.

PROCEDURAL HISTORY

The trial judge denied the defendant's motion for a required finding of not guilty and ruled that, if the defendant testified, the Commonwealth could introduce prior convictions involving drug distribution to impeach him. The jury returned a guilty verdict, and the defendant was sentenced to two years' imprisonment. The Supreme Judicial Court held that the expert-testimony and sufficiency challenges failed, but that the prior-conviction ruling created a substantial risk of a miscarriage of justice; it reversed and remanded for a new trial.

DISPOSITION

reversed_and_remanded

REMAND INSTRUCTIONS

The judgment is reversed, the jury verdict is set aside, and the case is remanded for a new trial. On retrial, any use of the prior convictions for impeachment must be evaluated under the required probative-value versus prejudice balancing analysis.

CASES CITED

- Commonwealth v. Latimore, 378 Mass. 671, 677-678 (1979)
- Commonwealth v. Miranda, 441 Mass. 783, 792-795 (2004)
- Commonwealth v. Francis, 390 Mass. 89, 98 (1983)
- Commonwealth v. Johnson, 413 Mass. 598, 604 (1992)
- Commonwealth v. Johnson, 410 Mass. 199, 202 (1991)
- Commonwealth v. Robinson, 43 Mass. App. Ct. 257, 259 (1997)
- Commonwealth v. Bienvenu, 63 Mass. App. Ct. 632, 636 (2005)
- Commonwealth v. Wilson, 441 Mass. 390, 400-402 (2004)
- Commonwealth v. Gollman, 436 Mass. 111, 116 (2002)
- Commonwealth v. Grissett, 66 Mass. App. Ct. 454, 457 (2006)
- Commonwealth v. Daye, 411 Mass. 719, 741-742 (1992)
- Commonwealth v. Villanueva, 47 Mass. App. Ct. 905, 907 (1999)
- Commonwealth v. Pikul, 400 Mass. 550, 554 (1987)
- Simon v. Solomon, 385 Mass. 91, 105 (1982)
- Commonwealth v. Crouse, 447 Mass. 558, 564-565 (2006)
- Commonwealth v. Leftwich, 430 Mass. 865, 869 (2000)
- Commonwealth v. Fono, 400 Mass. 296, 302-303 (1987)
- Commonwealth v. Maguire, 392 Mass. 466, 469-471 (1984)
- Commonwealth v. Whelton, 428 Mass. 24, 25-26 (1998)
- Commonwealth v. Keniston, 423 Mass. 304, 308 (1996)
- Commonwealth v. Drumgold, 423 Mass. 230, 250 (1996)

- Commonwealth v. Whitman, 416 Mass. 90, 94-95 (1993)
- Commonwealth v. Paulding, 438 Mass. 1, 12 (2002)
- Commonwealth v. DiMarzo, 364 Mass. 669, 681 (1974)
- Commonwealth v. Reid, 400 Mass. 534, 538 (1987)
- Commonwealth v. Preston, 27 Mass. App. Ct. 16, 23 (1989)
- Commonwealth v. Guilfoyle, 396 Mass. 1003, 1004 (1985)
- Commonwealth v. Chase, 372 Mass. 736, 750 (1977)
- Commonwealth v. Brown, 451 Mass. 200, 210-211 (2008)
- Commonwealth v. Walker, 401 Mass. 338, 346 (1987)
- Commonwealth v. Lanigan, 419 Mass. 15, 24 (1994)

OPINION

CORDY, J.

Cordy, J. The Commonwealth brought a complaint against Christopher Little, the defendant, charging him with possession of a Class D substance (marijuana) with the intent to distribute. At trial, Little contested the charge only insofar as it alleged an intent to distribute.

The Commonwealth called an experienced narcotics investigator, Detective Thomas Keating, who testified that in his opinion, the facts of Little's case were consistent with an intent to distribute. Little filed a motion for a required finding of not guilty, which the trial judge denied.

The jury returned a verdict of guilty, and Little was sentenced to a term of two years' imprisonment. Little appealed, and we granted his application for direct appellate review. Little, represented by new counsel, presses two arguments on appeal.

First, he challenges Keating's testimony as an expert witness, including his qualifications as an expert, the scientific basis for his opinions, and the sufficiency of his testimony to prove that Little had an intent to distribute marijuana.

Second, he challenges the judge's decision to deny Little's motion in limine to exclude his prior convictions of crimes involving drug distribution.¹ We conclude that the judge did not abuse his discretion in allowing Detective Keating to testify, nor did he err in denying the motion for a required finding of not guilty. While Keating's testimony sometimes strayed beyond the bounds of his expertise, there was no objection to it, and its admission did not create a substantial risk of a miscarriage of justice.

We also conclude, however, that the judge erred in denying Little's motion in li-mine, essentially ruling that if Little chose to testify, the Commonwealth would be allowed to introduce evidence of Little's prior convictions relating to drug distribution.

Therefore, we reverse the conviction and remand for a new trial. 1. Facts. The jury could have found the following facts beyond *768a reasonable doubt. *Commonwealth v. Latimore*, 378 Mass. 671, 677-678 (1979). On the evening of October 12, 2006, Officer Robert Stokinger of the Whitman police was parked on Route 14 when he saw a green sedan automobile with an expired inspection sticker drive by.

He entered the vehicle's registration plate number into his computer and learned that the car had failed an inspection in December, 2005, and that the license of the vehicle's owner had been suspended. Stokinger pulled the vehicle over; Little was driving, and he was the only person inside the car. Stokinger asked Little for his driver's license and automobile registration and confirmed that the license had been suspended.

He then called for backup and arrested Little. At the Whitman police station, Little's pockets were emptied, and for the first time, Stokinger smelled a strong odor of marijuana. In the crotch of Little's pants, the officers found a plastic bag holding fifteen smaller plastic bags, each containing a green, leafy substance. They also found a cellular telephone and \$254 in his pockets.

The officers did not find any smoking paraphernalia in Little's possession. 2. Discussion, a. Expert testimony. "Otherwise qualified expert testimony is admissible if, 'in the judge's discretion, the subject [of such testimony] is not within the common knowledge or common experience' of the trier of fact, and the testimony will assist the trier of fact in determining a fact in issue or in understanding the evidence." *Commonwealth v. Miranda*, 441 Mass. 783, 792-793 (2004), quoting *Commonwealth v. Francis*, 390 Mass. 89, 98 (1983).

That rule, however, is not rigid; and even in cases where the subject matter may be within the knowledge or common experience of the trier of fact, expert testimony will be admissible if, in the judge's discretion, it may be of assistance. See *Commonwealth v. Miranda*, supra at 793, citing P.J. Liacos, M.S. Brodin, & M. Avery, *Massachusetts Evidence* § 7.6.1 (7th ed.

1999). See generally Mass. G. Evid. § 702, at 204-213 (2008-2009). It is well established that "trial judges have broad discretion to allow the use of narcotics investigators as experts in drug cases." *Commonwealth v. Miranda*, supra, citing *Commonwealth v. Johnson*, 413 Mass. 598, 604 (1992).

The judge's decision to allow this type of evidence "will be reversed only where the *769admission constitutes an abuse of discretion or error of law." *Commonwealth v. Johnson*, 410 Mass. 199, 202 (1991).² Narcotics investigators may testify as experts to describe how drug transactions occur on the street. *Commonwealth v. Miranda*, supra at 794, quoting *Commonwealth v. Robinson*, 43 Mass. App.

Ct. 257, 259 (1997) ("Characteristics of two-person street-level drug transactions are beyond the common store of knowledge of the average juror"). For example, this court and the Appeals Court

have upheld decisions to allow testimony on the use of “lookouts” in drug transactions, *Commonwealth v. Miranda*, supra at 794-795 & n.13, and the significance of the purity of seized drugs, *Commonwealth v. Bienvenu*, 63 Mass. App.

Ct. 632, 636 (2005). We have also repeatedly held that there is no error in allowing “a police detective to testify that in his opinion the amount of [drugs] possessed by the defendant was not consistent with personal use but was consistent with an intent to distribute.” *Commonwealth v. Johnson*, 410 Mass. at 202. See *Commonwealth v. Wilson*, 441 Mass. 390, 400-401 (2004) (Wilson); *Commonwealth v. Gollman*, 436 Mass. 111, 116 (2002) (Gollman). “An element of the Commonwealth’s case in proving a charge of drug possession with intent to distribute is whether the subject drugs, connected to a given defendant, were for personal use or for distribution.

This is not a matter within the common experience of jurors.” *Commonwealth v. Grissett*, 66 Mass. App. Ct. 454, 457 (2006), citing *Wilson*, supra at 401. In this case, as in *Gollman* and *Wilson*, the judge permitted Keating to opine as an expert witness whether the facts of the case were more consistent with distribution or personal use of drugs. Keating testified that he had been employed with the Brockton police department since 1987; that he had worked in the narcotics unit since 1994; that he had attended at least 200 hours of training in narcotics investigation; that he holds a master’s degree in criminal justice; that he had been involved in close to *770200 marijuana investigations; and that he had been involved in about fifty undercover purchases of marijuana.

The judge did not abuse his discretion in permitting Keating to testify as an expert on the distribution issue, and Little lodged no objection to his doing so.³ Little also challenges the content of Keating’s testimony. At no point during direct or cross-examination did Little object on the ground that Keating’s testimony went beyond his area of expertise, or on the ground that he gave an opinion on the ultimate question before the jury.

The conviction will therefore be reversed only if the testimony created a substantial risk of a miscarriage of justice. See *Commonwealth v. Daye*, 411 Mass. 719, 741-742 (1992); *Commonwealth v. Villanueva*, 47 Mass. App. Ct. 905, 907 (1999).

In *Wilson* and *Gollman*, we upheld convictions when experts offered testimony similar to Keating’s. In *Wilson*, supra at 400-401, a narcotics detective opined that possession of one-half ounce of marijuana packaged in twenty smaller bags, \$476 in cash, a pager, and a cellular telephone, and an absence of smoking paraphernalia, were more consistent with an intent to distribute than personal use.

In *Gollman*, supra, a narcotics officer opined that possession of “crack” cocaine with street value of \$540 and a pager, and an absence of smoking paraphernalia, were more consistent with an intent to distribute than personal use. Keating’s testimony fits squarely within the *Wilson* and

Gollman framework. He began by testifying that drug dealers usually sell marijuana in “dime bags” (one gram, ten dollars), one-eighth of an ounce (3.5 grams, twenty-five dollars), one-half ounce (fourteen grams, seventy-five dollars), and one ounce (twenty-eight grams, \$125 to \$150).

He testified that the absence of smoking paraphernalia could be significant in determining whether drugs are for personal use or for distribution. He admitted that “everybody carries a cell phone,” but noted that drug dealers use them to communicate with potential buyers.

The prosecutor then *771asked, in the form of a hypothetical, for Keating to consider a case where a defendant is arrested with fifteen individually packaged bags of marijuana, \$254 in loose currency, a cellular telephone, and no smoking paraphernalia. Keating testified that in his opinion, that situation was more consistent with distribution than personal use.

On cross-examination, Keating testified that he had “never dealt with a person buying marijuana in fifteen individual bags like that,” but admitted that the purchaser could not control how the drugs were packaged. He acknowledged that the total weight of the marijuana alone was insufficient to infer an intent to distribute. He also offered an imprecise economic argument to explain why a drug buyer would never purchase fifteen individual packages instead of a larger bulk package.

Finally, he testified that marijuana users usually (though not always) carry smoking paraphernalia with them. As we have noted, expert witnesses must limit their opinions to “matters within the witness’s field of expertise.” *Commonwealth v. Pikul*, 400 Mass. 550, 554 (1987), quoting *Simon v. Solomon*, 385 Mass. 91, 105 (1982). See Mass. G. Evid. § 702, at 208.

Keating’s economic argument is likely beyond his expertise as a narcotics investigator, especially when he testified how theoretical buyers “would” behave; however, the defendant did not object to it. Keating had stated, “I never saw in my twenty year career or since October of [1994] a person buying fifteen... individual bags for personal use, they’ll buy in bulk.” That testimony appears to be within Keating’s experience, and is more consistent with his qualifications as an expert.

Evaluated in context, and in light of Gollman and Wilson, Keating’s economic explanation did not create a substantial risk of a miscarriage of justice. Finally, Little essentially argues that reversal is required because the evidence “was equally consistent with possession for personal use as with possession with the intent to distribute.” Wilson, *supra* at 401. “We review the evidence in the light most favorable to the Commonwealth to determine whether ‘any rational trier of fact could have found the essential elements of the crime beyond a reasonable doubt.’ ” *Id.*, quoting *Commonwealth v. Latimore*, 378 Mass. 671, 677 (1979).

The Commonwealth’s evidence was sufficient to prove the *772elements of the crime. In Wilson, *supra* at 401-402, we stated: “A reasonable jury could have found that the Commonwealth met its burden by relying on the amount of marijuana the defendant possessed in the absence of any

smoking paraphernalia, the manner in which the marijuana was packaged, the defendant's possession of \$476 in cash, a pager, and a cellular telephone, and Detective Smith's testimony that the aforementioned facts are consistent with an intent to distribute." The facts of this case are remarkably similar.

Here, as in *Wilson*, a rational jury could have found the elements of the crime beyond a reasonable doubt. Therefore, the judge did not err in denying Little's motion for a required finding of not guilty. b. Prior convictions. Little contends that the judge erred in ruling that if Little testified, the Commonwealth would be permitted to introduce in evidence Little's prior convictions of drug distribution to impeach his credibility.

We agree. "A judge has discretion to exclude evidence of a prior conviction, otherwise admissible to be used for impeachment under G. L. c. 233, § 21, if the danger of unfair prejudice resulting from such evidence outweighs its probative value." *Commonwealth v. Crouse*, 447 Mass. 558, 565 (2006), citing *Commonwealth v. Leftwich*, 430 Mass. 865, 869 (2000). "The judge must balance the danger of unfair prejudice which can result from the admission of evidence of prior convictions against the probative value of the evidence for the purpose of impeachment." *Commonwealth v. Fono*, 400 Mass. 296, 302 (1987), citing *Commonwealth v. Maguire*, 392 Mass. 466, 470 (1984).

A careful balancing is essential because the "admission of evidence of a prior conviction, particularly a conviction of a crime not involving the defendant's truthfulness and one closely related to or identical to the crime with which the defendant is charged, may well divert the jury's attention from the question of the defendant's guilt to the question of the defendant's bad character." *Commonwealth v. Maguire*, *supra* at 469.

See generally Mass. G. Evid. § 609, at 179-183. We consider seasonably raised challenges to the admission of evidence of prior convictions under the abuse of discretion standard. *Commonwealth v. Fono*, *supra*, citing *Commonwealth v. *773Maguire*, *supra* at 470.

The defendant may challenge the judge's ruling even if he never testifies. *Commonwealth v. Crouse*, *supra* at 564 (declining to adopt holding of *Luce v. United States*, 469 U.S. 38 [1984]). However, "[i]t is well established that a motion in limine, seeking a pretrial evidentiary ruling, is insufficient to preserve appellate rights unless there is an objection at trial." *Commonwealth v. Whelton*, 428 Mass. 24, 25 (1998), citing *Commonwealth v. Keniston*, 423 Mass. 304, 308 (1996). "[B]ecause the defendant did not object at trial, we review the claim to determine whether there was a substantial risk of a miscarriage of justice." *Commonwealth v. Whelton*, *supra* at 26.

See *Commonwealth v. Crouse*, *supra*. But see *Commonwealth v. Brown*, 451 Mass. 200, 210 (2008) (Botsford, J., dissenting) (concluding that objection preserved even though not renewed at trial). In conducting a review for an abuse of discretion, we have analyzed several factors,

including whether the prior conviction is substantially similar to the crime charged, *Commonwealth v. Drumgold*, 423 Mass. 230, 250 (1996); whether the prior conviction involves a crime implicating truthfulness, *Commonwealth v. Maguire*, *supra* at 469; whether there were other prior convictions that the Commonwealth could have used to impeach the defendant, *Commonwealth v. Whitman*, 416 Mass. 90, 95 (1993); and whether the judge conducted the required balancing test, *Commonwealth v. Paulding*, 438 Mass. 1, 12 (2002).⁴ We have repeatedly held that “no defendant should be convicted of a crime by proof of his reputation or propensity to commit similar crimes.” *Commonwealth v. Fano*, 400 Mass. 296, 303 (1987), quoting *Commonwealth v. DiMarzo*, 364 Mass. 669, 681 (1974) (Hennessey, J., concurring).

As a result, when deciding whether to admit evidence of a prior conviction, a paramount factor is whether the crimes have “substantial similarity.” *Commonwealth v. Maguire*, *supra* at 471, and cases cited. Although substantial similarity alone does not create “per se error,” *Commonwealth v. Whitman*, *supra* at 94, quoting *Commonwealth v. Reid*, 400 Mass. 534, 538 (1987), it may be impossible to show an abuse of discretion otherwise.

Commonwealth v. Drumgold, *supra*, quoting *Commonwealth v. Preston*, 27 Mass. App. Ct. 16, 23 (1989). See Mass. G. Evid. § 609, at 181-182. In this case, the Commonwealth does not dispute that the crimes involved in the prior convictions are substantially similar to the ones at issue in the current charges. Little was charged with possession with the intent to distribute a Class D drug; if Little had testified, the Commonwealth intended to introduce evidence that he had been convicted of both distribution and possession with the intent to distribute controlled substances.⁵ Because the underlying crimes are so similar, there is a higher attendant risk that Little might improperly be convicted based on his reputation or his propensity to commit a crime.

Additionally, “admission of evidence of prior convictions solely because of the similarity of the conviction to the crime being tried is reversible error” (emphasis in original). *Commonwealth v. Fano*, *supra* at 302 n.11, citing *Commonwealth v. Guilfoyle*, 396 Mass. 1003, 1004 (1985) (judgments reversed where judge considered “similarity of crimes to be the basis for admission of the records of conviction instead of a reason for excluding them”).

In this case, the judge committed precisely that error. After hearing the attorneys’ arguments on Little’s motion in limine to exclude the prior convictions, he stated, “If the issue is did he have the intent to distribute, then these prior convictions become much more relevant.” The judge appears to have conflated the analysis; because the sole issue was whether Little had an intent to distribute, admitting the prior convictions for drug distribution carried a high risk that the jury would convict Little because of his supposed propensity to commit that crime.

The similarity of the crimes should have raised a “red flag.” Instead, that factor was employed as a basis for admitting the convictions. Finally, the judge gave short shrift to the required balancing of the convictions’ probative value against their potential ^{*775}prejudicial impact. While the judge

stated several times that he believed the convictions would be probative,⁶ he made only one passing reference in his analysis of the possible prejudice: “I agree the prejudice increases.” This falls short of the careful balancing that is required, especially because the judge was aware that his decision to deny Little’s motion might make it “unwise, at best, for him to testify.”⁷ The judge’s error created a substantial risk of a miscarriage of justice.

In this case, although the evidence is sufficient under the “rational trier of fact” test, *Commonwealth v. Latimore*, 378 Mass. 671, 677 (1979), it is far from overwhelming. Only two witnesses testified, both called by the Commonwealth.

The expert witness, Keating, admitted that “everyone” carries cellular telephones; that drug purchasers have no control over the way drugs are packaged; that the weight of drugs in Little’s possession was not sufficient to infer intent; and that not all marijuana users carry smoking paraphernalia.

The judge’s decision that he would admit the prior convictions effectively prevented Little from testifying. Because this case was a close one, Little’s ability to testify in his own defense might have had a significant effect on the outcome of the trial.⁸ The judge’s decision effectively prevented him from doing so, thereby creating a substantial risk of a miscarriage of justice. *7763.

Conclusion. We reverse the judgment, set aside the jury verdict, and remand the case for a new trial. So ordered. Those prior convictions included possession with the intent to distribute a Class B substance (cocaine) in violation of G. L. c. 94C, § 32A (c); possession with the intent to distribute a Class D substance in violation of G. L. c. 94C, § 32C; distribution of a Class B substance in violation of G. L. c. 94C, § 32A (a); and conspiracy to violate the Controlled Substance Act in violation of G. L. c. 94C, § 40.

At trial, Little did not challenge Detective Keating’s qualifications as an expert. Little also failed to request a hearing pursuant to *Commonwealth v. Lanigan*, 419 Mass. 15, 24 (1994), to establish “the reliability of the theory or process underlying the expert’s testimony.” In this appeal, Little advances no argument based on the *Lanigan* case; therefore, we do not address the application of that case to narcotics investigators testifying as experts.

The judge did not make a specific finding that Keating was qualified to act as an expert witness. In the absence of a request by the defendant, however, a judge is not required to explicitly find that the officer is qualified to testify as an expert. See *Commonwealth v. Salcedo*, 405 Mass. 346, 350 (1989) (“It is evident from the transcript that the judge believed the... officer was qualified, and his allowing the testimony implies he made that finding”).

We have also evaluated whether the judge provided limiting instructions to the jury and whether the prosecutor referred to the prior convictions in the closing argument. *Commonwealth v. Brown*,

451 Mass. 200, 211 (2008) (Botsford, J., dissenting), citing *Commonwealth v. Walker*, 401 Mass. 338, 346 (1987). These factors do not apply in this case.

The prior convictions were never introduced at trial and, therefore, were not mentioned to the jury by either the judge or the prosecutor. The defendant's prior conviction of conspiracy to violate the Controlled Substance Act was placed "on file." We express no view whether that conviction, which did not charge distribution, or possession with intent to distribute a controlled substance, might properly be used to impeach the defendant's credibility at a retrial, after the required balancing by the judge. "If the issue is did he have the intent to distribute, then these prior convictions become much more relevant....

And the fact that someone has two prior convictions for dealing in drugs, I think, is a substantial factor that goes to a person's credibility. Should a fact finder believe someone who has two prior drug convictions?... I think here [the convictions have] a substantial impact on the defendant's credibility with two prior drug convictions." The final two factors also inure to Little's benefit.

The Commonwealth has not argued that these were Little's only prior convictions, and that the Commonwealth was therefore limited in its ability to impeach the defendant. Additionally, the prior convictions do not reflect "previous untruthfulness." *Commonwealth v. Maguire*, 392 Mass. 466, 469 (1984), quoting *Commonwealth v. Chase*, 372 Mass. 736, 750 (1977).

Therefore, they are not particularly well suited for impeachment purposes. The dissent correctly points out that the defendant failed to make an offer of proof to show how his testimony would have aided his defense. Post at 778. While such a failure is not fatal in this case, it is a close question. Where the defendant chooses not to testify in the face of a ruling on the admissibility of his prior convictions, the failure to make such an offer properly may be construed against him on the questions of prejudice and substantial risk.